

# InvestHK

## Client Profiles

### Australia

#### PRIME TIME TRAINING

**Prime Time Training** (PTT) provides corporate bite-sized training across Asia Pacific.

The PTT suite of soft skills and sales workshops are focused, flexible and effective. The emphasis is on efficiency and exercising the mind to optimise performance with an immediate effect. With over 50 workshops and 40 accredited, multilingual facilitators in 10 countries across Asia Pacific, PTT is perfectly placed to provide solutions tailored for any business needs.

PTT's head office is in Sydney, Australia, however due to increased demand on short-form courses throughout Asia, a regional headquarters in Hong Kong was required. PTT solves the dilemma faced by many organisations that want quality training for their staff but have difficulty mobilising time and resources.

*Corporate Training*  
[www.primetimetraing.asia](http://www.primetimetraing.asia)



**THE PULSE**

**The Pulse** is an independent creative content agency headquartered in Sydney, Australia. The agency's designers, creators, strategists and producers work at the vanguard of technological innovation. It uses animation, projection mapping, virtual reality, augmented reality, motion graphics and live action to collaborate with clients from concept to delivery, producing immersive content that is visceral, diverse and innovative.

Collectively, it has produced content for some of the world's largest audiences including World Expos and opening ceremonies for major international

sporting events. As part of a global expansion strategy, its regional office in Hong Kong was opened in July 2015 to service its Asia-Pacific clients. Since then, demand for its services has grown steadily, particularly in the area of creative content strategy, as the importance of audience engagement continues to climb the marketing agenda. Hong Kong was chosen for its entrepreneurial business culture, geographical proximity to major markets, low taxes and sound regulation.

*Creative Content Creation Agency*  
[www.experiencethepulse.com](http://www.experiencethepulse.com)

### Canada



**Shore Hospitality** owns and operates a variety of F&B outlets in Hong Kong. With a solid track record, the company continues to deliver a consistent, highly regarded dining experience. Beginning with an excellent bar/lounge/terrace and steakhouse in the company's flagship 10,000 square foot Queens Road location, called SHORE, in 2010, the group followed its salted pig concept, and is currently developing a new, exciting seafood brand, called

Cull 'n' Pistol, set to open in early 2016. The group is owned and managed by Canadian Mark Cholewka, a seasoned operator, with an excellent track record within the industry.

*Hospitality*  
[www.shore.com.hk](http://www.shore.com.hk)

### Cyprus



Founded in Cyprus in 2005, IPTP Networks group of companies operates as an international internet service provider, systems integrator and software development company. The establishment of its Hong Kong office, **IPTP Ltd**, in 2010 enabled it to serve both the local business and customers in the region, providing a global connectivity platform for clients looking to establish or grow their businesses in Asia. In 2016, IPTP plans to expand and launch a new product called "Wherr® GSM tracking solution" in Hong Kong.

Its mission is to deliver affordable, custom-designed network, security, software, platform and

infrastructure managed services to businesses that rely on top-quality IT resources. With backbones in 36 cities and 19 countries, it operates a proprietary Multiprotocol Label Switching (MPLS) network with 30 Tb/s total capacity, offering hosting and colocation in 44 data centres. This in addition to 24/7 technical support in Chinese allows IPTP to optimise service delivery to Hong Kong clients, connecting them to key internet exchanges and global financial centres.

*Telecommunications*  
[www.iptp.net](http://www.iptp.net)

### France



**KRDS Hong Kong Ltd**, part of the Paris-headquartered KRDS Group, opened its doors in Hong Kong in September 2014. KRDS is a full service digital agency and is one of the few creative agencies which is identified as an official Facebook Marketing Partner in the region.

With over 150 employees worldwide, KRDS develops social media strategies integrating application and microsite development, community building and management, along with social ads management. Since its launch in 2008, KRDS has done more than 1,500 campaigns

in 15 different countries for more than 400 brands so far including among others Unilever, L'Oréal, Nestlé, Air France, DBS, AIA and LVMH. KRDS has a strong focus on Asia with six other offices across Singapore, Shanghai and India. Hong Kong was the natural market to bring KRDS' seven years of digital expertise to advertisers.

*Digital Marketing*  
[www.krds.hk](http://www.krds.hk)



Based in Hong Kong, **LBB Asia** is a management consulting firm that specialises in the premium and luxury markets in Greater China. The firm, founded by Aude Bousser in 2011, benefits from her 20 years of working experience in marketing and retailing for Cartier, Boucheron and Van Cleef & Arpels in Paris and Hong Kong, for which she successfully opened 25 stores in Asia. Over the past five years, LBB Asia team has expanded with local experts and consultants specialised in cosmetics, perfume, accessories and F&B.

Its brand development team, LBB Asia Development, is ready to help brands or innovative retail concepts enter Greater China by building both their brand

image and distribution networks rapidly. Its personalised services, deep knowledge of the luxury industry and retail landscape in Asia as well as extensive professional network will enable you to establish and strengthen your footprint in Greater China rapidly, and at a fraction of the costs of setting up your own subsidiary.

*Brand Development*  
[www.lbbasia.com](http://www.lbbasia.com)



Created in 2009, **PALO IT** is a consulting firm and innovative software development company. Located in France, Hong Kong and Singapore, PALO IT is a team of 180 passionate experts representing more than 20 nationalities. The PALO IT customer base includes multinational leaders, investment funds and those startups needing to accelerate their time-to-market dramatically and to transform their business from a traditional to digital model. Its core services include introducing disruptive technology innovation, and organising to ensure collective success by fostering a startup mindset and delivering innovative, high value-added software.

Thanks to its geographical position, infrastructure and quality of life, Hong Kong was the natural choice for PALO IT to locate, strengthening its ability to support customers in Asia and to attract new talent. PALO IT offers many international jobs opportunities and plans to hire 60 new recruits in 2016 for its Hong Kong and Singapore offices.

*IT Consulting and Software Development*  
[www.palo-it.com](http://www.palo-it.com)



Founded by Kevin Davy, **Sommelier at Home** is a company providing sommelier services for private and corporate clients, e.g. sommelier animation, wine-tasting sessions, wine-training workshops, event organisation, wine menu design for restaurant and wine sale. Its corporate clients include banks, luxury brands and international corporations. As the name suggests, Sommelier at Home specialises in holding sommelier-guided wine-tasting sessions at clients' homes. Serving the most discerning clients in town, these sessions provide an alternative to traditional wine schools, offering a combination of wine education and

entertainment. Sommelier at Home allows wine lovers to discover, taste and learn about wines in the intimacy of their very own homes, and is tailored both to their lifestyles and schedules.

*Private Sommelier Services*  
[www.sommelierathome.hk](http://www.sommelierathome.hk)

## Germany



Since 1991, Scintec AG from Germany develops, manufactures and markets advanced atmospheric sensors using optical, radio wave and acoustic techniques. Customers include research institutes, government agencies, defense forces, airports and industries worldwide.

Superior concepts and reliable engineering have led to exceptional growth in an increasingly demanding market. Scintec has gained global recognition in innovative remote-sensing technology. Established on 12 October 2015,

**Scintec Asia Pacific Ltd**, the Hong Kong office of Scintec, serves as the headquarters and supports customers in the Asia-Pacific region. Scintec Asia Pacific Ltd supports installations of radar wind-profilers in Hong Kong, Macau, Mainland China and Thailand. The applications are in environmental monitoring and air traffic safety. The firm plans to expand to South Korea and Japan in 2016.

*Production of Meteorological Instrument*  
[www.scintec.com](http://www.scintec.com)

## India



Located at the corner of Hollywood Road and Aberdeen Street in the Soho area, **Bindaas Bar + Kitchen** offers a modern take on traditional Indian food, along with craft cocktails and fine wines. It was opened in November 2015 by Sanat Patel, who has previously been involved with restaurants which have twice won the prestigious Times Food Award in India.

Bindaas is a Hindi slang word meaning "chilled out" and "carefree". Bindaas Bar + Kitchen uses the

"Bindaas" style to provide traditional Indian food with a uniquely contemporary twist. Its signature dishes include food from the Street Corners, NaanZa (an Indian version of pizza), Chingri Malai Curry, Shaami Nabab, Bindaas Tandoori Chicken and cocktails, like the Kala Khatta Margarita and Sheikh Chili.

*Restaurant*  
[www.iambindaas.com](http://www.iambindaas.com)

## Japan



**Confectionery West Hong Kong Ltd** ("Ginza West") is a joint venture between Integral Consulting Asia Ltd, Hong Kong and Yogashi-ho (Confectionery) West Co Ltd ("WEST"), Japan. WEST is a reputable luxury confectionery company founded in 1947 with headquarters located in Ginza, Tokyo. Currently, it has three luxury cafés and 19 handmade biscuit counters within Tokyo region.

With its success in Japan, the WEST decided to expand its business overseas. The joint venture was therefore set up for the expansion. WEST will open

its first overseas flagship biscuit store in Hong Kong in Lee Tung Avenue, a new shopping mall located in Wanchai. To maintain the quality of its products, all handmade biscuits sold in Hong Kong are imported directly from Japan. Ginza West hopes to build the brand and capture the premium cookies market in Hong Kong through its prestige positioning, high quality products and professional service.

*Confectionery Retail*  
[www.ginza-west.co.jp](http://www.ginza-west.co.jp)



Nippon Wealth Limited,  
a Restricted Licence Bank

**Nippon Wealth Limited** (NWB), a restricted licence bank, is a newly established financial institution in Hong Kong. The Hong Kong Monetary Authority granted a restricted banking licence to NWB in April 2015 and the Securities and Futures Commission registered NWB to carry on Type 1 (dealing in securities) and Type 4 (advising on securities) regulated activities in September 2015. NWB strives to provide products and solutions that are competitive by global standards, and delivered to the clients with the top-notch quality of service and hospitality that meets Japanese standards.

NWB offers investors top-level global investment products, Japanese service quality and reliability as a wealth management provider. It was established by Japanese founders and investors, and is for both Japanese investors and global investors interested in Japan.

*Banking and Wealth Management Service*  
[www.nipponwealth.com](http://www.nipponwealth.com)



**TKP International Ltd** was established in Tokyo, Japan, in 2005 and is now having offices in financial centres such as Hong Kong, Singapore, New York and Shanghai. It provides conference room rental services for companies' meetings, seminars, conferences, trainings, and so on. In Japan, TKP International Ltd has expanded its business domain

to the hotel industry and now, it is planning to expand to the global hotel industry.

*Conference Room Rental*  
[tkp.hk](http://tkp.hk)

### Mainland China



**Mainland Law-service Centre (HK) Ltd** is a Hong Kong-based legal advisory firm specialising in Mainland Chinese law. The company was jointly founded by a Mainland lawyer, Zeng Yin, along with several Hong Kong lawyers. Among their services are legal and investment advice, and training in employment law for large business organisations, e.g. the Chinese Manufacturers' Association of Hong Kong, the Federation of Hong Kong Industries and the PRD Council.

Zeng Yin is an experienced lawyer who came to Hong Kong under the Quality Migrant Admission Scheme. He graduated with a Master's Degree from Peking University Law School and subsequently

became a partner at Guangdong Guanghe Law Firm. Guangdong Guanghe is Guangdong's largest law firm, with branches in many cities both in China and overseas, including Qianhai, Guangzhou, Zhuhai, Beijing, Wuhan, Chengdu, Taipei, New York, South America and Toronto. Mainland Law-service Centre (HK) Ltd cooperates closely with Guangdong Guanghe's headquarter in Shenzhen, which employs over 300 lawyers to help provide comprehensive advice on Mainland Chinese law for companies based in Hong Kong and Guangdong.

*Legal Services*  
[www.mainlandlaw.hk](http://www.mainlandlaw.hk)

### New Zealand



Now you can **Eat the Kiwi**. New Zealand's freshest, clean, natural-food products are being delivered directly to Hong Kong's most discerning chefs. Eat the Kiwi is a collective of New Zealand-based food producers and providers, led by an award-winning food service business, The Produce Company. It sources fresh fruit and vegetables, meat, seafood, dairy products and water from the food basket of the South Pacific and delivers them directly to Hong Kong hospitality businesses.

Eat the Kiwi's founders have been supplying many of New Zealand's world-famous restaurants with natural produce for more than two decades. It is now working with Hong Kong-based South Stream Seafoods to bring Kiwi ingredients - including excellent customer service - to the city.

*Premium Food Services*  
[eatthekiwi.com](http://eatthekiwi.com)

### Singapore



Established in August 2015, **Dining Workshop** is headed by a team of food and beverage (F&B) veterans that have proven track record in establishing and operating a number of renowned local and international brands in Hong Kong. The Company's goal is to offer 'joie de vivre' - enjoyment of life yet being affordable - that encompasses good food, great ambience and memorable moments. The company operates four outlets under two brands that are Yum Cha and Urban Park in Tsim Sha Tsui and Central.

Yum Cha serves traditional Chinese dishes and

dim sum with a modern twist. Food is infused with a hint of playfulness, while maintaining authentic flavours and the original essence of each dish. They use fresh quality ingredients with no added MSG. Urban Park celebrates the enjoyment of life and food. Urban Park is a modern European eatery offering a grassy retreat in the middle of the city - offering city dwellers an ideal escape into a relaxed and welcoming atmosphere.

*Restaurant*  
[dwhk.com.hk](http://dwhk.com.hk)



**GuavaPass** offers members access to unlimited classes at premium fitness studios, exclusive events with wellness experts, community classes and a range of perks from healthy living partners in the city. Through its programmes, members can build a fun and diverse workout routine, spanning yoga, pilates, cross-fit, dance, strength training and other fitness activities. GuavaPass is dedicated to building a close-knit community of fitness lovers looking to live an active and healthy lifestyle.

All classes have been hand-selected by the team of fitness enthusiasts, who live and breathe a healthy lifestyle. GuavaPass wholeheartedly believes in this fitness revolution and is available in Asia, Australia and the Middle East.

*Health and Fitness*  
[guavapass.com](http://guavapass.com)

### Sweden



TRIWA is a Swedish independent watch and accessory brand dedicated to transforming the perception of the status symbol into a symbol of style, through a combination of Swedish classic silhouettes and Swedish contemporary design. TRIWA has its design studio in central Stockholm, which houses a team of 22 people. TRIWA's design philosophy is that they only design what they want to wear, which is quality controlled by a simple question: Would we wear it ourselves?

Founded in 2007 by four friends, who are still running the business together, TRIWA currently sells through 1,200 retailers in 25 markets. TRIWA has set up its regional company, **TRIWA ASIA Ltd**, here in Hong Kong in order to better support its customers and increase the brand's presence in the region.

*Watches and Accessories*  
[www.triwa.com](http://www.triwa.com)

## Switzerland

### Ernst Basler + Partner

**Ernst Basler + Partner Hong Kong Ltd** was established on 4 March 2015 as the regional office for Ernst Basler + Partner Ltd in the Asia Pacific region. The company is expanding its environmental consultancy business to the region, principally to Hong Kong and Mainland China, but also to countries like Taiwan, Philippines and Myanmar. The services offered include concepts, studies, master plans, assessments on water-resources management, water risk / water footprint, solid waste management, environmental

impact assessments and adaptation to climate change. The Hong Kong office expects to employ up to 10 staff by 2020.

*Environmental Consulting and Engineering*  
[www.ebp.hk](http://www.ebp.hk)

## Taiwan



Grion (abbreviated from 'Green x Fashion'), a brand from Taiwan, was founded in October 2010. It produces environmentally-friendly and stylish tote bags. Grion's bags all feature a unique, ultra-lightweight design and can be used as an eco-friendly alternative to plastic bags. With Grion's high-tech manufacturing facilities and diverse choice of materials, all bags have passed stringent scratch-resistant, wear-resistant and water-resistant tests. Adopting high-quality thread, the bags are sewn together from a single piece of material for extra durability, with each bag capable of carrying over 30kg. Grion's bags also have a number of useful features, such as two pouches to store mobile phones and other personal belongings. Additionally, the width of the strap has been

designed to ensure that the weight is spread evenly across the shoulder. Following the establishment of its Hong Kong subsidiary, **ATG Holdings (HK) Ltd**, Grion's bags went on sale in Hong Kong at Eslite Bookstore in October 2015.

*Eco Bags*  
[www.facebook.com/grion.hk/](http://www.facebook.com/grion.hk/)



**國泰證券(香港)有限公司**  
Cathay Securities (Hong Kong) Limited

In the wake of Mainland China's rapid economic growth, Hong Kong has gained increasing importance as an international gateway to Mainland China's financial services industry. The launch of the Shanghai-Hong Kong Stock Connect in 2014 reinforced Hong Kong's status as an important financial centre for Mainland China. In light of these developments, Cathay Securities Corporation acquired 100 percent of Horizon Securities (Hong Kong) Ltd on 4 September 2015. On 10 September 2015, the company was renamed as **Cathay Securities (Hong Kong) Ltd**.

The Hong Kong subsidiary is expected to complete a capital increase by the end of 2015. Currently, the company serves mainly corporate clients, provides valuable securities trading and investment advice. In future, it plans to use Hong Kong as a base for expansion of its services into Mainland China and Southeast Asia.

*Securities Dealing and Advisory*  
[www.cathaysec.com.hk](http://www.cathaysec.com.hk)



**CiPU Creative Co Ltd** is Taiwan's first company specialised in the production of diaper bags made from recycled materials. Its eco-friendly bags are made from 100 percent recycled PET to ensure durability; they are also some of the best-selling diaper bags in the Asia-Pacific region. All of CiPU's products have been designed with mothers' needs in mind to make their everyday outings easier.

CiPU's bags are made from a premium, lightweight material, with each bag weighing an average of just 500 grams. The outer and inner layers are covered with a splash-resistant coating and are easy to clean and care for. Each bag contains up to 13 different compartments for easy sorting of baby essentials.

CiPU's bags are suitable for parents with babies in different stages. The bags are available in a range of simple and colourful styles to suit parenting needs and are also ideal for everyday use.

*Maternal and Infant Products*  
[www.cipu.com.tw](http://www.cipu.com.tw)





雷諾瓦拼圖文化坊

Founded in 1990, Renoir specialises in the production and sale of jigsaw puzzles. It owns more than 20 stores across Taiwan. In 2007, Renoir entered the Mainland Chinese market, opening around a dozen stores in major cities like Shanghai, Beijing, Hangzhou and Tianjin. In October 2015, Renoir opened its first Hong Kong store and established its Hong Kong subsidiary, **Montmartre Art Ltd**. Renoir stores sell jigsaw puzzles and picture frames, as well as various jigsaw puzzle accessories and customised jigsaw puzzles.

Renoir is the exclusive importer of premium jigsaw puzzles from various European countries,

including the Netherlands, Spain and Germany. Renoir provides a diverse range of fun and innovative jigsaw puzzles, and in 2005 it launched its own jigsaw brand, which produces jigsaw puzzles inspired by the works of famous illustrators such as Jimmy Liao and famous fictional characters like Snoopy and Peter Rabbit. Renoir's puzzle designs have proved very popular with both Chinese and foreign customers.

*Jigsaw Puzzle*  
[www.renoirpuzzle.com.tw](http://www.renoirpuzzle.com.tw)

## Thailand



Opened in August 2015, **Issaya Siamese Club Hong Kong** is the sister restaurant of the flagship Issaya Siamese Club in Bangkok. Created by internationally renowned Chef Ian Kittichai, Issaya was honoured to be included in Asia's 50 Best Restaurants, sponsored by S. Pellegrino and Aqua Panna in 2014 and 2015.

Issaya is truly a stunning venue offering fine dining experience, and showcasing unique signature Thai cuisines with traditional ingredient and flavours using international and progressive

cooking methods. All décor and fabrics draw from Thai influences and are produced and sourced in Thailand. Issaya also offer two private dining rooms and a large outdoor balcony area that can be reserved for parties.

*Restaurant*  
[www.issaya.hk](http://www.issaya.hk)

## The Netherlands



**GreenPeak Technologies** is the industry-leading, smart-home semiconductor company and the world's recognised leader in the IEEE 802.15.4 and ZigBee market, with a rich offering of RF chips and software technologies for smart-home data communications and the Internet of Things, including social media. GreenPeak ships more than one million chips per week, related to smart home applications, to the world's largest corporate customers.

GreenPeak sees the Mainland as its engine for expansion and has set up a regional office in Hong

Kong to support its clients, including big names like ZTE. The Hong Kong office will also carry out R&D and marketing functions, and plans to expand to form a team of more than 20 people. Other than Hong Kong, GreenPeak also has offices in the Netherlands, Belgium, France, the Mainland, India, Korea and the US.

*Smart Home Semiconductor Technology*  
[www.greenpeak.com](http://www.greenpeak.com)

## United Kingdom



**BlisMedia** is a leading provider of data-driven, programmatic, ad buying solutions for digital display and video to maximise marketing effects. Unlocking big data solutions, BlisMedia believes that consumer location and content behaviour over time can give huge insight into who the consumers are. Established in 2004, with headquarters in London, the business also has offices in Singapore, Sydney, Melbourne and recently Hong Kong.

BlisMedia's proprietary technology is a real-time bidding (RTB) platform that serves display ads, using location and behaviour data insights, to highly defined audiences. The platform operates globally across mobile, tablet, laptop and any other devices.

*Marketing, Location and Demographic Analytics*  
[www.blismedia.com](http://www.blismedia.com)



Paul Gardner established **Fresh Accounting Ltd** in Hong Kong in 2014. Fresh became the third Xero partner providing cloud-based accounting to SMEs in Hong Kong, as well as Workflow Max for marketing and creative businesses. It was set up specifically to assist SMEs in the professional services and marketing sector, and to provide tailored accounting solutions, including monthly accounting services, management accounting, cash flow and CFO advisory services.

Fresh now employs a small team of seven, and continues to recruit the best accountants in Hong Kong to support its clients. It will establish a joint venture in Shanghai in 2016 to support its existing clients, as well as to expand its services into Mainland China.

*Accounting and Consultancy*  
[freshaccounting.biz](http://freshaccounting.biz)



**Harbour Litigation Funding Ltd** has opened an office in Hong Kong to lead its fast-growing Asia-Pacific operation, providing funds to finance part, or all, of the costs of commercial litigation or arbitration. UK-based Harbour, one of the world's largest litigation funders, acts as the sole investment sub-advisor to the Harbour Funds (Harbour Litigation Fund L.P., Harbour Fund II L.P., Harbour Fund III L.P.), which represent assets under management of more than GBP 400 million.

Harbour has a longstanding reputation for advising on the funding of cases across multiple jurisdictions, with the Harbour Funds having already invested in claims in Australia, Hong Kong and New Zealand with an expanding Australasian

portfolio that includes new cases from Singapore. The Hong Kong office, located in the heart of the central business district, will operate as Harbour's hub for the Asia Pacific region, enabling the necessary responsiveness that local knowledge and physical presence provides.

*Litigation and Arbitration Funding*  
[www.harbourlitigationfunding.com](http://www.harbourlitigationfunding.com)

## United States



The **Academic Internship Council (AIC)** is an independent, non-profit educational organisation. AIC has become a part of CIEE family, since year 2014. With nearly three decades of experience delivering internship programmes, it remains committed to personalised student development, strong employer relationships and meaningful academic partnerships. To achieve this mission, AIC provides talent for free to different sized companies. It also provides academic institutions with academic internship programmes that help students achieve personal and professional growth, along with competitive advantages in the global workforce. There are 700 AIC and CIEE staff globally, with branches which provide internship programmes in Hong Kong, Berlin, Boston, Cape Town, Mumbai, New York, San Francisco, Santiago, Singapore and Toronto.

An internship in Hong Kong - a hub of business, art, culture, political advocacy and cuisine - can be an educational and life-changing opportunity for international students. Thousands of multinational companies choose Hong Kong as their base, making this bustling city an ideal location for an internship.

*International Education Exchange*  
[academicinternshipcouncil.org](http://academicinternshipcouncil.org)



With more than 10 decades of combined experience, Callison and RTKL have created some of the world's most memorable commercial environments - from urban, mixed-use districts to top-performing retail centers and stores, hotels, multi-family residences and towers. The two practices came together in 2015 under Netherlands-based Arcadis, expanding its sphere of influence and depth of resources. Partnering with retailers, developers and operators, its team is comprised of some 2,000 professionals worldwide who are committed to advancing their clients' businesses and to enhancing their quality of life.

With experience in Asia dating back to the early 1980's, both Callison and RTKL were among the first international practices to establish a presence in Mainland China. Their Hong Kong office, **CallisonRTKL Asia Ltd**, in addition to their presence in Manila, reinforces the firm's commitment to South Asia, providing a full complement of design and planning services to top-tier clients throughout the region.

*Architecture and Design Services*  
[www.callisonrtkl.com](http://www.callisonrtkl.com)



Offering legal process outsourcing solutions, **DTI** recognises that services such as transcription, court reporting, document management, eDiscovery and evidence presentation are increasingly used by law firms, corporations and government departments to manage legal hearings more effectively. Its services include real-time court reporting, transcription, translation and interpretation, document scanning and coding, electronic bundle preparation (e-Bundle), electronic presentation of evidence and eDiscovery.

DTI plans to expand all its services, including facilities management and knowledge solutions, to Asia. The Hong Kong office, its regional headquarters, employs 80 staff. It also has another Asia office in Singapore.

*Dispute Resolution Services*  
[www.dtiglobal.com](http://www.dtiglobal.com)



GBI provides a secure, efficient and cost-effective option for investors and institutions for purchasing and managing physical precious metals. GBI's full-investment solution spans trading, vaulting, insurance and delivery. The solution is automated, integrated and paperless, allowing a private bank advisor (via white label option) to professionalise the way precious metal is positioned with clients. GBI offers gold, silver, platinum and palladium bullion of LBMA and LPPM good-delivery refineries, as well as coins of leading government mints. Bullion is stored in allocated form with a choice of seven global vaulting locations. Holdings are fully insured for 100 percent replacement value and audited physically at each location.

Headquartered in the US, **GBI Asia Pacific Co Ltd** established its regional hub in Hong Kong in August 2015. GBI works with some of the largest wealth management firms in the US and is looking to do the same in Mainland China.

*Physical Precious Metals*  
[www.bullioninternational.com](http://www.bullioninternational.com)

### 海瑞得 拍賣行

Heritage Auctions opened its Hong Kong office in 2015 to meet a growing demand from clients in the region. Following a thorough and extensive search, Hong Kong coin and currency dealer Kenneth Yung was appointed to run the office.

The market for rare coins and currency in China has grown tremendously over the last decade, so it comes as no surprise that the opening of the Hong Kong office coincided with Heritage's inaugural Hong Kong Coin and Currency Auction. Held twice a year in conjunction with the Hong Kong International Numismatic Fair in June and

December, these auctions focus exclusively on the coins and currency of China and other east Asian nations. **Heritage Auctions Hong Kong Inc** is designed as a place for clients in the region to easily pick up purchases and drop off consignments. The Hong Kong office also has Chinese speaking staff to handle enquiries.

*Auctions*  
[www.HA.com/HK](http://www.HA.com/HK)



**InvestHK** 投資推廣署  
The Government of the Hong Kong  
Special Administrative Region