

# InvestHK

## Client Profiles

### Australia

#### Artvantage

**Artvantage (Asia) Limited** began its operations in Hong Kong in June when it launched its unique programme with the aim to assist galleries to increase sales by providing their customers with access to instalment loans for up to HKD300,000 and a maximum of 48 months.

Artvantage is the first company to arrange such a programme in Hong Kong. Member galleries can now offer instalment payment plans in-store and soon to online customers as well. The online Artvantage "Marketplace" will allow galleries to list artworks for free and to directly sell to customers

that choose to pay in instalments. These payment plans are presently made available to Hong Kong residents through Artvantage's financial partner, WeLend Limited.

From its ideally located Hong Kong hub, Artvantage plans to expand to new countries in the region and allow residents in these countries to pay in instalments for artworks purchased online from Artvantage's member galleries in Hong Kong.

*Art Gallery Services*  
[artvantage.com](http://artvantage.com)

#### CONTAINERCHAIN

THE SINGLE WINDOW FOR CONTAINER LOGISTICS

**Containerchain** provides business-to-business, cloud-based software technology to the shipping industry. It serves freight forwarders, importers, exporters, transport operators, empty container depots, shipping lines and virtually all participants in the industry. It is an innovative and progressive solution that can easily connect the communities within the industry and customise tools for them to ease day-to-day operations. The mandate is to create transparency in the industry and improve operations so as to increase efficiencies, cost savings and, in turn, customer service quality.

Containerchain was first founded in Melbourne in 2007 and has grown successfully with business presence in the containerised freight industry in Australia and Southeast Asia. It set up an office in Hong Kong in 2016 to help expand its footprint further in North Asia.

*B2B Shipping Software Solutions*  
[www.containerchain.com.au](http://www.containerchain.com.au)

#### diadem

**Diadem** is a full service signage and wayfinding consultancy that helps businesses rebrand their physical spaces. It operates at the intersection of branding and architecture where people physically engage with brands. Since its formation in Australia in 2000, Diadem has built a leadership position across the Asia Pacific region, in the planning, development and delivery of international multi-site rebranding and wayfinding projects.

By partnering with Diadem, clients will be able to optimise their brand and enhance customer

experience, from design to delivery, achieving certainty through innovation and value through their management expertise. Expansion into Hong Kong is a key part of Diadem's strategic plan to help roll out brands globally. Current clients include Air New Zealand, ANZ Bank, BMW, Citi Bank, CBRE, Goodman Property, Lend Lease and Manulife.

*Signage and Wayfinding Consulting Services*  
[diadem.hk](http://diadem.hk)

#### InsideRetail

HONG KONG

**Inside Retail** is a global online and offline retail trade publisher, providing news, commentary, events, reports and analysis of the retail industry. Founded in 1975 in Australia, Hong Kong is the base for its Asian operations, which already include dedicated Hong Kong, Singapore, Philippines, Thailand and pan-Asia news portals, and a quarterly print publication, Inside Retail Hong Kong Magazine.

The company organises retail study tours for the industry professionals, performs custom publishing

and develops creative marketing campaigns for clients targeting retailers. It is organising Inside Retail Live, a premier retail event for the entire APAC region, in coming March in Sydney. The event will be a one-stop showcase of the news and events that Inside Retail delivers to clients on a daily basis.

*B2B Media*  
[insideretail.hk](http://insideretail.hk)

### Belgium



**Odoo Limited** provides all-in-one enterprise management software to help companies in their daily operations, including billing, sales processes, inventory management, accounting and project management. Odoo offers what the companies need to follow and support them for business growth. Odoo's solution is available in 23 languages, serving more than two million users and with a network of 350 partners around the world.

Odoo is a Belgian company founded in Brussels 10 years ago and has become a multinational corporation with offices in Hong Kong, New York, San Francisco and India. The Hong Kong office was set up in 2013 as the regional headquarters to expand its business in Asia, which is growing fast.

*Enterprise Resource Planning (ERP) Integrated Solution*  
[odoo.com](http://odoo.com)

### Canada



**Allysian Sciences™** is a Vancouver-based company, bringing awareness to the brain health industry through natural products designed to help with memory, stress relief, mood, alertness and performance, amongst other benefits. Products including Mastermind, Genesis, Sinless, Omega and Smartkids are available in both Canada and Hong Kong. These products are combined with a technology-driven mobile platform allowing users to access scientifically validated brain-training games and other e-learning modules that help individuals build a habit of maintaining optimal health.

Allysian's goal is to help everyone improve all aspects of their lives starting with the most important part of the human body - the mind. Founded by entrepreneur Rod Jao and eight-time Olympic medalist Apolo Anton Ohno, the company is currently expanding its operations and distribution of its made-in-Canada natural products throughout Asia, starting with its flagship office in Hong Kong that serves as its gateway to Greater China.

*Health Products*  
[allysian.com](http://allysian.com)



**Fairchild Canadian Academy (FCA) Limited**, established in Hong Kong in 2014, aims to develop an international through-train school system to include playgroups, kindergartens and primary to grade 12.

Joseph Fung, Founding Director, identified the opportunity within the education sector to create unique learning experiences within Hong Kong. FCA opened Fairchild Junior Academy, an early childhood education centre in February 2016 in Tin Hau. Its second centre, Fairchild Kindergarten, is due to open in October 2016 in Sai Ying Pun, pending licence approval from the Education Bureau of Hong Kong.

FCA's Early Years inquiry-based programmes are based on established Canadian and British educational principles and the Reggio Emilia approach to learning. FCA collaborates with leading schools and universities in Canada to incorporate unique, research-based learning activities for childhood development.

*Education*  
[www.fairchild.academy](http://www.fairchild.academy)

### France



**Bellota-Bellota®** is a brand dedicated to the finest traditional Iberian gastronomy, presented in a high-end environment and enhanced by a unique ceremony, to create a true experience for gourmets and a delight for all. The amazing Iberico ham (Pata Negra) is considered to be the world's finest and most exquisite product, hand-made to satisfy demanding palates with its outstanding flavours and intense aroma.

Bellota-Bellota® has developed an exclusive retail partnership with City'super in Hong Kong

since March 2011, with product showcases of rare, authentic products from Spain set up at City'super branches at ifc mall, Times Square and Harbour City.

*Food Trading*  
[www.bellota-bellota.com](http://www.bellota-bellota.com)

## India



**Arges Global** is a one-stop professional services organisation providing a wide range of services in management consulting, technology services and recruitment. Headquartered in Hong Kong, Arges Global has established its presence in Singapore and Japan with plans to commence operations in Australia and India.

Arges Global is steered by experienced professionals in technology and operations for banks, financial services and insurance companies. Arges Global has the vision and mission of creating a sustainable services organisation and environment integral

to the success of its clients and employees, and a world-class services organisation that is profitable and a great place to work.

*Professional Services*  
[argesglobal.com](http://argesglobal.com)

## Italy



**ProPosition Management Search** was founded in 1997 in Turin, Italy and operates in the field of executive and management search, as well as human resources consulting, providing a "tailor made" search-and-selection solution for top end management. The approach highlights their choice in wanting to work in partnership with all of their clients to pursue the highest quality of processes implemented.

In 2012 they opened their offices in Milan and in 2015 in London in order to meet the needs of the European market and to boost international

development. Furthermore, in 2016 they launched the Hong Kong office as the main gateway for the Asia-Pacific region.

*Head Hunting & HR Consulting*  
[propositionmanagementsearch.com](http://propositionmanagementsearch.com)

## Japan



Started in 1969 in Asahikawa, Hokkaido, **Baikohken** has kept its ramen recipe for 40 years. With its vision "Ramen to the world", Ocean Food Service, Inc actively approaches overseas markets by showcasing Hong Kong's success and aims to spread the traditional Baikohken Ramen to the global market.

In addition to the first ramen outlet in Hysan Place, Baikohken recently opened restaurants at the Hong Kong International Airport in February and AEON STYLE Kornhill in July. Ingredients are

imported from Japan to ensure high quality. In the future, Ocean Food Service, Inc aims to open outlets in Mainland China and Macau.

*Food and Beverage*  
[Baikohken.com](http://Baikohken.com)



TEPPEI SYOKUDO

**YCP Dining Hong Kong Limited** (YCP) was established in February 2016 in Hong Kong and launched its first restaurant brand, Teppei Syokudo, in Wanchai in June 2016. Yamashita Teppei, who learnt his Japanese cooking skills for 10 years in Kyushu, established Teppei restaurant in Singapore and aims to bring authentic Japanese cuisines overseas. He transformed the Teppei restaurant into a more affordable brand, Teppei Syokudo, in 2010. YCP is now bringing the new concept of affordable authentic Japanese cuisine to Hong Kong.

With the success of the first Teppei Syokudo in Wanchai, the company plans to open the second shop and potentially introduce more new Japanese dining concepts in Hong Kong in the near future.

*Food and Beverage*  
[facebook.com/teppeihk/](https://facebook.com/teppeihk/)

### Mainland China



**Unispeed Development Limited** focuses on Japanese cross-border supply chain management. The company has a major client base of retailers and eCommerce platforms that sell cosmetics, personal care products, food items, health care products and daily necessities. The company has recently set up two warehouse operation centres in Kowloon Bay and Yuen Long to provide a more comprehensive supply chain management complementary service to customers.

Unispeed operates in both B2B and B2C markets. For B2B, it serves major eCommerce platforms in the Mainland China including JD.com, vip.com, jumei.com and xiaohongshu.com, as well as physical sales channels such as Sa Sa International

Holdings Limited, Bonjour Holdings Limited and Colourmix chain stores. For B2C, the company supports the supply chain of a number of flagship e-shops on TMall including Farm33, Top Beauty, Yamamoto Kanpoh and Shinya Koso. Unispeed is the leading Japanese product supplier among the mainstream cross-border eCommerce platforms in Mainland China. Its success has demonstrated Hong Kong's position as a world-leading logistics centre.

*Supply Chain Management and Trading*  
[www.nysochina.com](http://www.nysochina.com)



**VisionNav Robotics Limited** is a high-tech company established by a group of Mainland graduates of the Chinese University of Hong Kong to develop and market advanced robotic and automation technology for improving the quality and productivity of manufacturing and service industries. In particular, its intelligent forklift automatic guided vehicle (AGV) can replace manually operated forklift trucks to perform various transporting tasks in natural environments such as factories and warehouses. The high labour cost in Hong Kong provides AGV with good market potential.

Founders of VisionNav see Hong Kong's advantage as an international city with a free financial market and a rich talent pool. VisionNav carries out core technology research and market promotion here and will create over 30 jobs including research staff, engineers and officers in Hong Kong in the next three years.

*Robotics and Automation*  
[hkstp.org/hkstp\\_web/zh-cn/Directory/VisionNav%20Robotics%20Limited/](http://hkstp.org/hkstp_web/zh-cn/Directory/VisionNav%20Robotics%20Limited/)

### Peru



**Pachamama Farmers** is a new company based in Hong Kong that sells organic superfoods from Peru. Their first line is comprised of Chia, Maca and Quinoa. Maca and Quinoa have been traditionally grown in Peru for over 2,000 years and were considered gifts from the gods in the Inca Empire. Their retail products are 100 percent made in Peru and are ethically and sustainably produced, with 10 percent of the profits donated to grassroots charities in Peru.

Hong Kong, like many forward-thinking cities, has seen a rapid increase in the demand for food that promotes health and vitality to equip its citizens for the challenges of its fast-paced way of life.

*Food Trading and Distribution*  
[pachamamafarmers.com](http://pachamamafarmers.com)

### Singapore



**AnyWorkspace** is an online real-time marketplace that connects workspace providers with clients who need flexible office spaces and temporary meeting venues. Its online booking platform offers short-term offices and meeting rooms to users who can book by the hour, daily or monthly. Its platform offers a wide choice of temporary workspaces from hot desks, co-working spaces, private offices, meeting rooms to event spaces.

The company aims to expand its network of space providers and users to better serve the needs of

everyone in the commercial real estate ecosystem, from startups and enterprises to property owners, estate managers and brokers. AnyWorkspace has chosen Hong Kong to be its headquarters for the city's status as a gateway to Mainland China and North Asia markets. The Hong Kong office also serves as its centre of sales and marketing as well as product development.

*Online Commercial Real Estate Service*  
[anyworkspace.com](http://anyworkspace.com)



**MyMaha** is a premier nutrition, health and wellness brand. Combining high-quality, responsibly sourced ingredients from the East and the West, MyMaha strives to create premium products, blends and food recognised as both healthy and uncompromisingly sustainable. Together with the region's respected trainers, yogis, nutritionists, health practitioners and experts, MyMaha is building this generation's

health and wellness community through innovative products and inspiring content. The company has set up an office in Hong Kong to expand sales and better serve the customers here.

*Health and Wellness*  
[Mymaha.com](http://Mymaha.com)



**Zfranchises** is an investment holding company which focuses on building a portfolio of food and beverage brands. They are dedicated to growing strong food and beverage brands across multiple regions, formats and cuisines. Currently, Zfranchises portfolio consists of "llaollao", the No.1 Spanish frozen yogurt brand, and they are the Asia master franchisor. Besides Hong Kong, Zfranchises has offices in Singapore and Malaysia.

llaollao landed on the shores of Hong Kong on 9 June 2016 in one of the most densely populated places, Mongkok. The presence of llaollao in an illustrious city like Hong Kong is a very exciting

*Food and Beverage*  
[zfranchises.com](http://zfranchises.com)

milestone for Zfranchises. The company plans to accelerate their growth across Hong Kong with the aim to replicate the enormous success it has achieved in Spain, Singapore and other parts of the world since 2009.

## Spain



**EXCELLENCE  
IN LANGUAGES**

**Excellence in Languages HK Limited (EIL)** is a licensed education centre headquartered in Wanchai and run by two language experts - a Spaniard and a German with bilingual proficiency in French. EIL offers foreign language training for every imaginable purpose.

EIL provides language training in English, French, Spanish, German, Mandarin, Cantonese and Japanese to corporate and individual clients. All language teachers are native speakers and possess respective qualifications with rich experience,

*Foreign Language Education*  
[eilanguages.com](http://eilanguages.com)

## Thailand



[WWW.THEVAULT.HK](http://WWW.THEVAULT.HK)  
ANTIQUE | VINTAGE | RETRO

Originated from Thailand, **The Vault** is a lifestyle retail shop selling textiles, antiques and vintage items. A great variety of products can be found in The Vault, including items with over 200 years of history, and collections from more recent decades. The company also carries fabrics sourced from the Queen Sirikit Project warehouse, which features

a collection of textiles handwoven by indigenous tribes in Northern Thailand.

*Lifestyle Product Retail*  
[thevault.hk](http://thevault.hk)

### The Netherlands



Founded in 2012 in Amsterdam by the team behind Elasticsearch and Apache Lucene, **Elastic** set forth a vision that search can solve a plethora of data problems. The origins of the company date back to 2010, when Shay Banon wrote the first lines of Elasticsearch and open-sourced it as a distributed search engine.

With the rise of cloud computing and changes in IT infrastructure demanding requirements such as real-time search across infinite amounts of structured and unstructured data, Shay foresaw the need for a new type of software to solve today's real-world data problems. Steven Schuurman,

Uri Boness, and Simon Willnauer shared Shay's vision, joining forces to create the Elastic company. Since then, the creators of Kibana, Logstash, and Beats have joined the Elastic family, rounding out a product portfolio known as the Elastic Stack and used by millions of developers around the world.

*Software and Technology*  
[elastic.co](http://elastic.co)



JAM Consulting Limited was set up in November 2015 in Hong Kong and is the parent company of **Knead**, a new sandwich concept in Hong Kong. Both co-founders of Knead could not find a good sandwich in the city and decided that it was time to change the situation. Knead offers sandwiches and salads that are freshly made. The second shop

is scheduled to open by the end of this year and the business will continue to expand including a larger lunch room.

*Food and Beverage*  
[kneadhk.com](http://kneadhk.com)

### United Kingdom



**Givergy**, a global leader in fundraising technology, launched its Asian headquarters in Hong Kong towards the end of 2015. Originally founded in the UK in 2009, Givergy has helped raise HK\$280 million in support of 1,500 events for 1,200 incredible charitable causes globally in the last 12 months alone.

Specialising in the most advanced fundraising technology, including interactive silent auctions and live pledging, Givergy brings a revolutionary level of engagement, reliability and authenticity to charitable fundraising within the Asia-Pacific region. With eight offices in five different countries

around the globe, Givergy's vision is simple - to be the number one global fundraising partner to the "giving generation". With so many fantastic charity causes and events already in Hong Kong, the Givergy technology will really make a difference and help the charities raise even more funds.

*Fundraising Technology*  
[givergy.com/fundraise](http://givergy.com/fundraise)



**MissQT Ltd** is a media and technology company based in Hong Kong. It is a platform that facilitates original, engaging storytelling at scale. It is also the destination for news, opinions, reviews, profiles, investments and events.

MissQT is different from other media and technology companies in the diversity of their roles. They are the journalists, entrepreneurs,

investors, portfolio managers and, at the same time, the technologists. They work as an important gateway to finance and technology.

*Online Media*  
[MissQT.com](http://MissQT.com)



STAMFORD AMERICAN SCHOOL | HONG KONG

Cognita, a leading worldwide operator of private schools based in the United Kingdom, is opening a new international school for students aged 5 to 18 years old in Hong Kong in September 2017. **Stamford American School - Hong Kong** will be Cognita's 10th school in the Asia-Pacific region, joining the group's family of over 65 schools across three continents.

Cognita is proud to make this HKD673 million acquisition following its huge success with Stamford American International School in Singapore, which today has a vibrant community of over 3,000 students from 70 countries. Some 90 percent of Stamford American's graduates were accepted to their first choice school.

Located at a high-quality site in the Ho Man Tin residential district, Stamford American School - Hong Kong offers the choice to graduate with either the International Baccalaureate Diploma Programme or American High School Diploma, or both.

\*Stamford American School - Hong Kong will apply to the International Baccalaureate for programme candidacy in December 2017.

*Education*  
[www.sais.hk](http://www.sais.hk)



WSET

Established in London in 1969, the **Wine & Spirit Education Trust (WSET)** is a non-profit-making organisation and the world's largest provider of education and training in wines, spirits and sake. WSET offers nine courses and qualifications in over 70 countries and 19 languages.

Having offered courses and qualifications in Hong Kong since the early 1990s, WSET is pleased to make Hong Kong the location of its first regional international office. The Hong Kong and Greater China region represents WSET's largest market outside the UK, and is primed for strong future growth.

WSET's Wan Chai office will be staffed by a team of four. Its operations will focus on providing support to its local network of course providers, educators and corporate partners, as well as the growing WSET alumni community. Plans are being put in place to expand operations to include examination support in the future.

*Education and Training*  
[www.wsetglobal.com](http://www.wsetglobal.com)

## United States



**HelpMeSee** is a non-profit social enterprise committed to ending the global health crisis of cataract blindness. Cataracts are the leading cause of blindness worldwide. More than 20 million people around the world are blind today due to untreated cataracts, simply because of the lack of access to a quick and effective surgery that can help restore their vision.

With a focus on surgical training, HelpMeSee has introduced market viable products and services affordable to the neediest populations to eliminate the leading cause of blindness. Since 2012, HelpMeSee has partnered with 242 surgeons and provided over 240,000 sight-restoring surgeries across nine countries, such as India, China, Madagascar, Nepal, Peru, Vietnam and so on.

Headquartered in the US, HelpMeSee established a liaison office in Hong Kong for the Asia Pacific region in 2015 and aims to raise public awareness on the severity of cataract issues through corporate partnerships, street fundraising and promotional events in Asia.

*International Non-Profit Social Enterprise*  
[helpmesee.org.hk](http://helpmesee.org.hk)



香港綜合腫瘤中心  
HONG KONG INTEGRATED  
Oncology Centre

Established in 2015, the **Hong Kong Integrated Oncology Centre** and the **Hong Kong Integrated Imaging and Endoscopy Diagnostic Centre** are multidisciplinary private cancer care centres that offer cutting-edge quality and holistic healthcare services. Both centres are strategically located at Champion Tower in the heart of Central.

Hong Kong Integrated Oncology Centre provides integral cancer care across disciplines. The centre offers an all-encompassing range of services, from cancer prevention, screening, endoscopy, imaging and diagnosis to multidisciplinary treatment. The centre comprises a professional team of surgeons, oncologists, radiologists, oncology pharmacists and specialist nurses to

ensure every patient receives integrated advisory and the most suitable treatment.

Hong Kong Integrated Imaging and Endoscopy Diagnostic Centre provides a wide spectrum of screening, imaging/diagnostic and interventional services. It is fitted with state-of-the-art equipment and expertise to ensure the best possible service.

*Medical Clinic, Imaging and Diagnostic Centre*  
[hkioc.com.hk](http://hkioc.com.hk)



**Pivot Global Limited** is a Hong Kong-based recruitment platform focused on bringing women with top-tier professional experience back into the workforce. The platform was established in 2016 to connect women who are looking for flexible work opportunities with companies in need of qualified and experienced talent on a project basis (1-3+ months' duration). Pivot aims to provide this untapped pool of talent with a variety of job opportunities to fit their professional experience while accommodating schedule constraints that would have otherwise prohibited potential full time employment.

As an international business centre, Hong Kong draws professionals with diverse experience and global perspectives with a wide array of skills. Pivot seeks to provide Hong Kong-based companies with access to an unaddressed pool of high-calibre professional talent across a variety of industries and sectors.

*Recruitment*  
[pivot.com.hk](http://pivot.com.hk)



**InvestHK** 投資推廣署  
The Government of the Hong Kong  
Special Administrative Region