# Invest**K**Client Profiles

# **Argentina**



**Aisa Ionic Co. Ltd** is a water treatment expert from Argentina, aiming to bring industrial solutions to business users and consumers enabling them to improve water quality for business, industries and home.

The company's Pura home and business systems use the best technology available worldwide to deliver the water quality needed for each customer and process in the most sustainable way.

Aisa Ionic has recently set up an office in Hong Kong to oversee business development in Asia, promoting its Pura systems to both industrial and home users in the city.

Water Treatment aisaionic.com.ar pura.com.ar



Preem International (HK) Ltd is a foodservice company specialised in concession equipment and supplies. Also known as "fun foods" its main product categories include popcorn, cotton candy, nachos and hot dogs. Preem is the largest importer of popcorn kernels in Hong Kong, and supplies most popcorn users in the region with its premium ingredients, equipment and services. Preem also supplies to cinemas, amusement parks,

snack manufacturers, event catering companies and retailers locally and internationally from its warehouse in Hong Kong.

Food Service - Concession Equipment & Supplies Import and Distribution preem.com.hk

# **Australia**



Raiz The Bar Chocolate Makers is Hong Kong's original award winning local bean to bar chocolate maker. Handcrafting certified organic, 'responsibly raw' vegan, paleo, low GI, stone ground chocolate free from: Refined sugar, dairy, gluten, soy, peanuts, tree nuts, GMO and fillers. This is pure honest chocolate not from ready-made couverture, liquor, paste, or powder, rather from freshly stoneground cacao beans

The company's Organic Chocolate Bars and a range of healthy Cacao and Coconut products can be seen in supermarkets, organic and health food stores and cafes around Hong Kong. It also exports its Hong Kong-made products around the world.

Raiz The Bar is a small-batch family-owned and a socially responsible business run by two Sydney born sisters and mothers who support sustainable and ethical farming practises by verifying integrity through family farm co-op visits along with employing earth friendly packaging.

Food Manufacturing raizthebar.com



#### Wilderness International Kindergarten at

Kennedy Town has a bespoke environment specifically designed to engage, protect and enhance children's learning and understanding. Its programmes include daily outdoor play, Chinese language and yoga, all incorporated into an IB and Reggio Emilia curriculum. Its outdoor space incorporates sensory play areas, Herb Gardens and 'messy' play for child development. Classroom and outdoor learning-play spaces have been designed to engage children with nature and the

environment as much as possible, so as to develop the children's understanding of the world around them, improves their well-being (mind and body) and their appreciation for the natural environment. Growing up and living within a world city such as Hong Kong makes this 'natural' connection even more important.

Early Childhood Education wilderness.asia

## **Brazil**



Founder of **Unique Pack** has successfully built a strong brand present in the Brazilian market since 1969. Unique Pack is specialised in manufacturing and distributing unique, high quality and low cost packages for jewellery related products. The company is expanding its operations and has chosen Hong Kong as their headquarters and hub for worldwide sales. The qualified local sales team and product specialists can give full support with courtesy, respect and efficiency to clients around the world

Unique Pack's factory is based in Shenzhen, China. It has a production capacity of 800,000 packages per month and can attend massive orders promptly.

Unique Pack's goal is to establish and promote long-term business relationships with global strategic partners in an ever-changing and dynamic global business environment, generating win-win profitability for all parties.

Sales, Trading uniquepack.net

### Canada



Affinity Sports & Education Ltd. is the only company in Hong Kong that provides sports and education consulting services to students and athletes by helping them pursue overseas sports and education opportunities. Since its establishment, Affinity has helped more than 80 athletes to overseas universities on sports scholarships. A startup in Hong Kong, Affinity has expanded to Mainland China and Brazil to continue providing services ranging from sports placement, talent representation to school placement.

Affinity's mission to drive a new era of equipping athletes to become world changing leaders has given rise to Sportsync - an electronic platform that provides opportunities for the sports community to connect and advance through social networking, as well as the resources necessary to compete in the sports world. The goal is to create the largest online community exclusively made up of athletes, coaches and recruiting agencies worldwide.

Sports & Education Services affinityed.com



Located in Sai Ying Pun, the new **Fairchild Kindergarten** is now open, offering programmes for children aged 2 to 5 years (up to K2). K3 will be offered in 2018. This is Fairchild's second educational venue, with its successful early learning centre, Fairchild Junior Academy in Tin Hau, already celebrating its first anniversary.

Established in Hong Kong in 2014, Fairchild Canadian Academy (FCA) is committed to providing great learning opportunities in natural environments that promote a child's innate instinct to play, enquire and learn. FCA's early years' enquiry-based programmes are based on established Canadian and British educational

frameworks and the Reggio Emilia approach to learning. FCA has formal collaborations with leading universities and K-12 schools in Canada, including the University of British Columbia, Simon Fraser University, St George's and York House to incorporate unique, research-based learning activities for childhood development.

The opening of the Education Bureau-licensed kindergarten is another milestone in Fairchild's long-term ambition to develop a pre K-G12 throughtrain school system in Hong Kong.

Early Childhood Education fairchild.academy

## France



Plenty of smart clothing companies exist in the market but very few react to the data they're collecting. **Clim8** monitors and analyses all parameters which drive user's thermal comfort to react and offer a basic human need: warmth. Clim8 tech consists of very thin next-to-skin heating elements and tiny embedded sensors that implemented into premium, innovative clothing brands. Taking the best of clothing and electronics, Hong Kong is the right place to be: being few miles

away from Shenzhen while having major brands' office based in the city makes Hong Kong the perfect place for Clim8.

Clim8 has an office at Cyberport where four people are based (electronics, finance and administration) and is planning to hire more based on the business extension.

E-Textile myclim8.com



Corsican Flavour imports food and beverages from South of France to Hong Kong and Macau, and soon to Thailand. Corsican Flavour focuses on regional quality products for its customers including individuals, hotels, restaurants and corporates clients. Its products include fine wine, premium mineral water, ciders, jam and honey. Corsican Flavour also plans to import and distribute cheese and delicatessen.

Corsican Flavour cares about customers' expectations and requirements and is eager to offer them quality products with good value, and are always looking for new ventures and open to any good partnership.

Food & Beverage corsicanflavour.com



E-learn2grow is the brand name of **Elearn2grow Limited**. It provides added-value services for corporations on professional e-Learning and trainings. E-learn2grow helps its corporate clients to upgrade their employees' knowledge, and skills to keep up with changing environment.

E-learn2grow also helps clients to keep up with the digital, regulatory and financial revolutions, which bring changes in their organisation. It provides turnkey and tailor-made e-learning (Instruction Design, E-Learning conception and multimedia development), corporate trainings, workshops and conferences/seminars organisation and animation,

as well as E-learning platform implementation and support services. It transforms outdated training materials into an engaging learning experience and provides high quality, interactive, and engaging content with a customised graphic design and multimedia solutions to stimulate and facilitate learning.

E-learn2grow's team is located at the heart of Hong Kong. This city is full of enablers to speed up the development of the EduTech sector.

E-Learning and Corporate Training elearn2grow.com



**Sponge** launched in Hong Kong in November 2016, and offers on-demand and on-location professional beauty services to fit beauty routines into city dwellers' busy schedules.

In response to the increased demand for convenient, flexible services that complement Hongkongers' busy lives, Sponge brings professional and affordable beauty services to the customer's home, office, hotel or an event in Hong Kong with one click. Sponge makes it easy: choose a service and style from the Sponge signature menu, enter the appointment date, time and location, and the Sponge expert will come to a location of the customer's choice.

Current services include hair, makeup and eyelash extensions, as well as makeup lessons. With additional beauty services coming soon, Sponge caters to the on-demand generation looking to streamline their beauty routine and reduce expenses without sacrificing the experience.

Sponge was founded by Diane Younes, a Frenchborn New York lawyer based in Hong Kong.

On-Demand Beauty Services gosponge.com

# **Germany**



As a consulting company, **suPPPort ltd.** focuses on initiating, designing and implementing sustainable development projects worldwide. There is a great demand and urgent need for projects that assist developing countries in their process of development. Funds are hugely available but there is a lack of awareness about the funding programmes in the business world. suPPPort proactively promotes the funding programmes, designs and implements beneficial projects for businesses as well as local communities and the society. Thereby, Corporate Social Responsibility

(CSR) is embedded into a company's overall strategy, which is nowadays crucial to remain competitive. Currently, suPPPort is mainly working with funding programmes from the German, Austrian and Swiss governments.

suPPPort has offices in Berlin, Hong Kong, and Dhaka, and local partners in a number of countries worldwide.

Consulting www.suPPPort.org

# **India**



Retired Not Out, a social enterprise founded in Hong Kong in 2017, is a disruptive job marketplace, focusing on unleashing the latent talent of the silver age market by bridging their talents and experiences with the demands of millennial organisations. The company believes that through gainfully re-engaging senior citizens in the economy, the city can reduce the burden on a shrinking labour force and benefit an economy that is rapidly ageing. While also ensuring that seniors remain productive, feel engaged and unlock value for businesses and communities.

 $Retired\ Not\ Out\ is\ specially\ designed\ for\ seniors$ 

and connects them with organisations on an on-demand basis for part-time & flexible projects, consulting assignments, advisory roles, teaching and volunteering services.

Helmed by a team that is passionate about social sustainability, Retired Not Out aims to expand further by building a culture for senior inclusiveness and empowering seniors through capability building and dignified post-retirement careers.

Social Enterprise, HR Technology retirednotout.com

# **Ireland**



**OpenJaw Technologies** is a leading provider of ecommerce technology for airlines, loyalty companies and Online Travel Agencies. Its t-Retail Platform is built to power the web and mobile flight booking, packaging and retailing selling flows. Using the TRIBE API and NDC API its customers can enable selling flows on other channels including indirect.

Founded in 2002, the headquarters are in Dublin, Ireland with offices in Galway, Madrid, Krakow

and now Hong Kong. The Hong Kong office was established in November 2016 in response to growing demands for local presence from its regional customers alongside plans for growth in the Asia Pacific region. It's exciting times as it grows and looks to double local staff numbers.

Travel Technology and Services openjawtech.com

# **Italy**



**Pazzeria Italian Brewery** is originated from Milan, Italy which has been open since 2002.

Like pubs, famous English venues, but with that warmth, color and good food that is typical of Italy and Italians, it serves traditional main courses, Italian cold cuts, sandwiches and salads and more than 16 taps, 200 different craft beers from Italy, with one new beer on tap every second day.

Pazzeria Italian Brewery also has dozen of bottled award-winning beers. From Tre Fontane, the one

and only Italian Trappist beer, to Vesleteren 12, nominated Best Beer in The World, Toccalmatto, Birrificio Lariano, Stradaregina, Il Doge and so on.

Since 2015 Pazzeria Italian Brewery has been planning for the concept pub to enter the diverse Hong Kong market. It is now open in two prime locations in Mong Kok and Central.

Brewery Restaurant pazzeria.hk

# Japan



#### Keiyo (HK) International Trade Corp Limited

brought the first 'Chateraise', a famous patisserie brand originated from Yamanashi Prefecture in Japan, to Cityplaza in Hong Kong in January 2017. Aiming to break the traditional concept of 'high quality Japanese product is expensive', Keiyo initiated the first investment in Hong Kong hoping that more and more people in Hong Kong can enjoy the excellent taste of 'Chateraise' patisserie at an attractive and fair price. Insisting to provide

real taste of Japanese patisserie to customers, all products are directly imported from Japan and ingredients are selected with extreme care for production. Keiyo will continue opening more 'Chateraise' shops in Hong Kong and at the same time bringing in more surprising and amazing Japanese patisserie items that match the fast changing and demanding Hong Kong market.

Food & Beverage chateraise.co.jp



Specialising in providing executive recruitment solutions across a range of industry sectors, **Morgan Search Consulting Ltd** was established and headquartered in Tokyo 20 years ago. The Hong Kong office is an executive search firm launched in 2015, primarily for recruitment service on highly qualified candidates from middle to senior level and executive positions, as well as highly specialised skilled positions in Asia. The method adopted involves in-depth research skills

to seek suitable qualified candidates working for competitors, particular professionals or industries. Whether it is financial services with mobile technology, consumer goods with social media, or automotive with clean energy, Morgan Search has the multidisciplinary understanding to draw upon each other's expertise to secure the right outcome for each client.

Recruitment Service morgansearch.co



A recruitment agency based in Japan, **Reeracoen HK Co., Limited** provides recruitment service for all company in any field, while at the same time supporting Hong Kong and native Japanese job seekers to develop their career in Hong Kong. With over 19 branch offices across 10 countries in Asia

Pacific, Reeracoen's headquarters Neo Career has over 2,000 employees to assist clients to achieve business success through their network and human resources expertise.

Recruitment Service reeracoen.com.hk

# **Mainland China**





#### Inner Mongolia Mengniu Dairy (Group) Co., Ltd

was founded in August 1999 and is headquartered in Hohhot, Inner Mongolia. In 2004 the company was listed on the Hong Kong Stock Exchange (SEHK: 2319), and in 2014 it became the first Chinese dairy company to be added to the Hang Seng Index.

Mengniu is one of Mainland China's leading dairy producers, producing safe and healthy dairy products for customers in Mainland China and beyond. The company supplies Mainland's athletes and is also a strategic partner of Mainland China's aerospace industry. It is the official dairy supplier for

the Disneyland Resort in Hong Kong and Shanghai. Mengniu also has a strategic partnership with KFC and has received numerous awards from Hong Kong supermarket chains.

Mengniu currently employs over 30,000 staff at 33 production sites and 53 factories across Mainland China. The company's revenue reached RMB 50 billion in 2016.

Dairy Products mengniu.com.cn



Fujian Jian Da Law Firm (Hong Kong) was set up in response to the increasing frequency of economic exchanges between Mainland China and Hong Kong as well as the growing demand for cross-border legal services. Jian Da's Hong Kong office currently has five partners who primarily provide cross-border legal services. These include Hong Kong listing for Mainland Chinese companies, cross-border mergers and acquisitions, handling of mortgage registration of Mainland Chinese real estate for Hong Kong banks, recognition and enforcement of mainland decisions of civil and commercial cases in Hong

Kong, handling inheritance in Mainland Chinese for Hong Kong residents, and Mainland Chinese real estate transactions. The Jian Da's Hong Kong office will continue to uphold the tenets of "sincerity, perseverance, diligence and responsibility" and to provide more attentive legal services to facilitate economic and trade ties between Mainland China and Hong Kong as well as the Belt and Road construction.

Legal Services (Laws of People's Republic of China) jdlawyer.com.cn



**Gudou Holdings Limited** (the 'Company') and its subsidiaries (the 'Group') are a hot spring resort, hotel operator and a tourism property developer in Jiangmen City, Guangdong province. The Group operates and manages the resort and hotel facilities of Gudou Hot Spring Resort since 2003, and has received numerous awards, including being accredited as a National Tourist Attraction grade AAAA and the Hot Spring Tourism Demonstration Base of Guangdong Province and so forth. The resort is easily accessible by major public transportation

routes and motorways. There are five themed hotel complexes and ancillary recreational and leisure facilities and services, including hot spring facilities, restaurants, shops, a waterpark, a spa center, and a conference center. The Company's shares were listed on Growth Enterprise Market of the Stock Exchange of Hong Kong Limited.

Hospitality Operator and Developer gudouholdings.com

## **New Zealand**



Situated in the beautiful Golden Bay on New Zealand's South Island sits Golden Bay Distillery Ltd (NZ) that produces some of the finest hand-crafted small-batch spirits in the world.

Golden Bay Distillery's mission is to bring the perfection of Golden Bay's artesian spirits to global sophisticated sippers and savors. Its dedication to sustainability also drives what the company does.

**LiuBaJiuJiu Ltd (HK)** is the brand owner and global brand ambassador for Golden Bay Distilleries

international operations. The company chose to establish its global headquarters in Hong Kong because the city is one of the best places in the world to build a global brand due to its geographic location, legal framework, logistic infrastructure, as well as its excellent educational environment.

Beverages goldenbaydistillery.com

# **Singapore**



Blue Pool Limited is a capital markets technology company recently founded and headquartered in Hong Kong with offices in Singapore and Mumbai. Blue Pool enables digital business model transformation in the financial services industry using cutting edge technology. They work closely with Asset Managers, Wealth Managers, Family Offices, Hedge Funds and Investment banks globally to enable change and create the new generation in competitive advantages. Blue Pool

algorithmises revenue-driving business activities and behaviors applying these to tailor made data sets contextual to the business. This helps their clients take the most productive behaviours and actions across their firm, fuel them with a massive amount of curated and distilled data then super charge these across the firm at scale.

Financial Technology bluepool.tech



**CATCH JUICERY** was born out of the belief that we should not eat what our great grandparents would not recognise as food. Founded in November 2015, Catch Juicery is best known for providing health-conscious individuals with organic and wholesome food and beverage choices. CATCH JUICERY provides cold-pressed juices, fresh made smoothies, salads, soups, raw truffles, raw cakes, acai bowls, and other snacks that are 100% certified organic. Accessible and affordable to people in Hong

Kong, CATCH JUCIERY aims to raise awareness on the origins of their food, values of organic farming and norms that people have towards fruits and vegetables. CATCH JUCIERY has recently expanded and has outlets in Wellington Street, Landmark and Miramar Shopping Mall.

Food & Beverage catchjuicery.com

## **Taiwan**



Magic Chicken Pie is a Taiwanese chain of fried chicken takeaway restaurants. Founded in 2010, it is known for producing some of the best fried chicken in Taiwan. In addition to 25 direct stores in Taiwan, Magic Chicken Pie also owns over 200 stores in Mainland China and two stores in Hong Kong located at Hung Hom and Mong Kok.

Magic Chicken Pie uses stringent food safety standards and sources the best ingredients. The

menu includes 72 different flavours made from a combination of four types of batter, six different sauces, and dozens of types of powder.

Food & Beverage magicchickenpie.getcilantro.com



Zoek Hong Kong Limited is the operator of FunNow, a mobile market place that brings together entertainment service providers and consumers with convenience and control. With the app, users can search, reserve and pay for entertainment services in one go. With FunNow, service providers are empowered to list and alter their offerings

within three taps on their mobile phones. The flexibilities it offers make possible a dynamic pricing mechanism, benefiting both service providers and consumers, putting entertainment services at everyone's fingertips.

Mobile Application Platform zoeknow.com

## Ukraine



**DMS Solutions (Hong Kong) Limited** is a software development company delivering disruptive and cost-efficient solutions for business to drive productivity. The company was established in Hong Kong in January 2017 as a subsidiary company of DMS Solutions Ltd that has been successfully operating in Central-East European market since 2011.

DMS Solutions (HK) Limited is a provider of intelligent process automation solutions: Document and Business Process Management System (elDoc) and Robotic Process Automation Platform, working across industries and supporting clients in endto-end deployment of process automation and FinTech-enabled solutions.

DMS Solutions (HK) Limited has an SW Development Outsourcing Hub based in Central-East Europe capable to provide Asian business with hundreds of highly skilled developers to drive best-in-class development at a very efficient cost. Large partnership network of its parent company, DMS Solutions Limited, enabling DMS Solutions (HK) Limited to provide complete offering to clients including but not limited to digital banking platform and SW development functions outsourcing etc.

Software Development dms-solutions.co

# **United Kingdom**



**Design Partners Creative HK Limited** is a graphic design and creative consultancy with over 20 years of experience working with a range of corporate clients and SMEs across education, publishing, manufacturing and service-based industries.

Based in Hong Kong, with a sister company in the UK, it offers creative and accurate design across all mediums, as happy creating a flyer as a corporate

identity, they take a great amount of pride in their work. They are a down to earth team who are as passionate about design as they are building strong client relationships. Design Partners ethos is great design, to brief, to deadline, to budget.

Graphic Design and Advertising designpartners.hk



Kappu (HK) Limited has decided to invest in Hong Kong due to the enriched, busy vibe of the city. Hong Kong people have an intense love for learning; they are lively and engaged; multicultural and multilingual. Kappu is engaging people in Hong Kong and the offices here will support its business, which will service Hong Kong, as well as Macau and Taiwan. The Kappu platform will allow people

to learn languages from qualified native teachers who will be online at times of their convenience, to fit in with the famously hectic Hong Kong lifestyle. Kappu is expecting to grow its APAC business and will expand its team considerably.

Education Technology kappu.earth



Malvern College Pre-School Hong Kong (MCPSHK) inherits the tradition of Malvern College UK and follows the philosophy of 'Children are at the heart of everything we do'. It offers an educationally harnessed play programme based on the UK's Early Years Foundation Stage (EYFS) curriculum through innovative approach for children aged 1 to 5. With over 150 years of history, Malvern College has a strong position at the forefront of educational development, and people regard the prestigious school as 'the cradle of Nobel Laureates'. The new 8,000 square foot campus is located at Coronation Circle in West Kowloon and employs an open plan classroom design. Young children develop and learn

through both a structured and free play programme that focuses on enquiry, developmental and handson learning. MCPSHK is an international setting that welcomes and celebrates diversity and each child's unique background, nurturing students in a bilingual environment. MCPSHK will also be the first school in Hong Kong to run the Forest School programme with Forest School Association-certified Forest School leaders and will introduce a structured parenting programme which actively engages parents and key carers in the well-being of the children.

Early Childhood Education malvernpreschool.hk



With presence in London, Hong Kong and offshore delivery capabilities in India, **QBitKloud (Hong Kong) Limited** is an IT consultancy specialised in helping global enterprise clients on their transformation journey to harness the power of cloud computing. Its team of architects and consultants were established leaders from top IT vendors, aspiring to revolutionise the service delivery model to create better value for enterprise customers with a spectrum of cloud-related services including:

- Enterprise cloud architecture, adoption and governance
- Security, Identity & Access Management, Risk and Compliance

- Enterprise mobility and collaboration
- $\bullet \ \ Interoperability with legacy on-premises platforms$
- Business case development and total cost analysis

Cloud computing is the defining technology to enable productivity improvement and innovation in the digital economy. QBitKloud strives to help businesses in Hong Kong overcome the challenges through this important transformation.

Information Technology qbitkloud.com

## **United States**



**AlikeAudience (Hong Kong) Limited** is originated in the United States of America. While their Co-founders are all nurtured and grew up in Hong Kong. Its core operation is in Hong Kong and its service covers Hong Kong at the moment.

Alike Audience is an advertising technology which positions as a Data Management Platform that empowers media agencies on targeting prospects through programmatic media buy. By partnering with various credible data sources and own proprietary technology, the company is able to create meaningful profiles down to a granular

level for advertisers. It focuses in Hong Kong and Southeast Asian audience profiles and subtract the most relevant and up-to-date data for marketers to devise their bespoke strategies. Being an incubatee at Hong Kong Science and Technology Parks, AlikeAudience has already grown to nine employees and expects to expand to rest of the Asia in 2017.

Advertising Technology www.alikeaudience.com



**Clickful** is an online advertising solution for businesses in Asia. It is an end-to-end platform that leverages machine learning to automate ad creation, management, testing and optimisation. By leveraging machine learning, the platform is able to predict and deliver the best advertising designs to increase click-through rates and sales conversions for any business. The platform also automatically removes underperforming ads to mitigate lost in advertising budget. Hong Kong is the best place for Clickful to start its business with the city's free

market structure, access to capital, proximity to regional markets and abundance of technical and design talent. Currently, Clickful's entire business from engineering to sales and marketing are based in Hong Kong, and it will continue to use Hong Kong as its base of operations for the foreseeable future.

Online Advertising and Marketing clickfulapp.com



Ekowarehouse Limited is on a mission to make healthy living accessible via two companies: Ekowarehouse & Green Queen. Ekowarehouse is the world's first B2B matching platform for certified organic and ecolabel products, assisting global trade buyers to source high quality, premium products from verified companies from over 140 countries. Hong Kong serves as its headquarters due to its strategic location as an international trade centre, a regional startup hub and the gateway to all of Asia, poised to be the largest market for healthy goods and wellness services globally. Green Queen is Hong Kong's largest wellness media

platform covering healthy food/eating, fitness, yoga, sustainable fashion, organic spas, healthy and eco living via its website, online directory and iOS mobile app, a Yelp!-style location-based healthy living guide.

Organic Food Trade Platform & Wellness Media Platform ekowarehouse.com greenqueen.com.hk



**FeatForge Limited** is a software company founded by entrepreneurs in Silicon Valley. Its primary offering is an easy to use, online 3D CAD packaging designer. FeatForge allows packaging buyers to design and purchase a custom manufacturer's product online. FeatForge was founded on the idea that like media, retail, marketing, communications, and many other industries, packaging should also go online. Having its sales, product development, marketing, and administration based in Hong

Kong, FeatForge has chosen Hong Kong as the headquarters over New York and London because of the city's long history of interacting with many international entities, especially in manufacturing.

Software and Manufacturing featforge.com



**KAYAK** is one of the world's leading travel search engines. KAYAK searches other travel sites and shows travellers the information they need to find the right flights, hotels, car hires and holiday packages. The company's website and apps also offer tools to help travellers plan and manage their trip, including price alerts, price forecasts and free itinerary management. KAYAK processes 1.5 billion annual searches for travel information and operates

more than 40 international sites in 20 languages. It is an independently managed subsidiary of The Priceline Group.

Travel Search Engine kayak.com.hk



LINKA Lock Limited was founded in San Francisco, California, established through a successful Kickstarter campaign in 2015, LINKA manufactures keyless smart bike locks for cyclists across the globe. The LINKA Lock, which operates in tandem with the LINKA App for iOS and Android devices comes with smart features that include owner recognition, auto-unlock, and tamper alerts. In addition to enabling cyclists around the world to lock smarter, LINKA also works with local governments and corporations that are focused on building smart cities. With headquarters in Hong

Kong, LINKA is strategically positioned in a portal to Asia, a region integral to LINKA's manufacturing. Hong Kong also serves as the company's central hub for sales and marketing.

Currently, LINKA works with local contractors while growing its local staff, a team expected to be doubled by the end of the year.

Manufacturing and Trading linkalock.com



**Polaris** is the world's leading healthcare compliance software and consulting firm, providing innovative solutions to Life Sciences companies. A global trend towards stricter healthcare compliance and transparency regulations combined with rapid population growth and rising healthcare costs is fueling the demand for Polaris' solutions. Like its other offices around the world, Polaris Hong Kong is dedicated to serving clients' compliance and transparency needs, providing best-in-class software solutions and expert consulting, planning and strategic guidance to a burgeoning number of pharmaceutical, biotech and medical device companies in the region. Competitive data analytics

and end-to-end managed services are also available. Polaris is headquartered in New York City, with offices in Amsterdam, Boston, Hong Kong, Paris and San Francisco. Since 2001, the world's most recognised pharmaceutical, biotech and medical device companies have relied on Polaris as the industry's leading compliance authority, and their trusted partner.

Compliance Software and Consulting polarismanagement.hk



**Terminal 1 Limited** is owned by British Virgin Island based Semaphore Ventures Corporations, investing in Hong Kong because of its financial markets maturity and proximity to China, where job market is rapidly growing. Terminal 1 intends to have a global headquarters in Hong Kong and provide recruitment services globally through its web platform.

Terminal 1 is building a network of professionals for every job candidate and hiring manager the system calculates relevancy score, based on job description, skills and mutual cultural fit. All of the information is stored in machine-readable format,

it allows our algorithms to improve job matching as people use the platform.

Terminal 1 offers recruitment services in Hong Kong and worldwide, with focus on Software Engineering and Analytics. Having expertise in these areas, Terminal 1 ensures to provide high quality of candidates.

Recruitment Service tty1.co



#### uFO Ordering Services Hong Kong Limited

developed Patron, an innovative smartphone application specifically designed for the restaurant and bar industry. Patron is the user's digital connection to their dining experience. Patron promotes restaurants and bars to nearby users who can browse the menu, order at their table and pay when they're ready. Patron's integration with a venue's POS system means orders get sent directly

to the kitchen or bar while payments are made directly from the user's mobile device. Patron is currently available in Hong Kong and across the United States; it will be deployed more broadly across Asia Pacific in the coming months.

Software Solutions for Food & Beverage Industry patronmobile.com

