

### ■ Australia



**RISKflo Asia Limited** is a regulatory technology (RegTech) company with a mission to assist organisations, including financial institutions and insurance companies, to digitise and streamline business rules in form-based assessment, checklist and declaration processes. The company provides a one-stop cloud collaborative workflow platform that enables these activities to be conducted, reviewed and approved by the right people whilst satisfying various business, risk and compliance requirements.

To cater for the emerging markets in Asia, RISKflo has launched its first international office in Hong Kong in early 2019. The company is now one of the incubatees in Cyberport. RISKflo works closely with listed companies and world-leading banks to provide ground-breaking transformation and is rolling out its platform across 19 countries in Asia Pacific.

*FinTech and RegTech*  
[riskflo.com](http://riskflo.com)

### ■ Belgium



**Churchill Finance Limited** is a European single-family office founded by a business family originating from Belgium, specialising in private equity or debt direct investment and strategic syndication. Headquartered in Hong Kong, the company also has an office in Shanghai.

Churchill Finance's investment scope not only covers asset class and sector agnostic, but also both direct investments and co-investments of private equity or debt deals in FinTech, real estate and hospitality, consumer, healthcare and agriculture in mature markets and first-tier cities of emerging markets.

As a principal investor, Churchill Finance concentrates on promising companies in Asia Pacific and Hong Kong in particular, that are cash flow positive. In addition, the company is opened to novel, early-stage opportunities with a proof of concept that demonstrates an exceptional competitive advantage.

*Asset and Investment Management*  
[www.churchill-finance.com/en/](http://www.churchill-finance.com/en/)



**Signature Wine and Spirits** is the official importer of high-end alcoholic beverages including award-winning and highly recognised ancestral and artisanal beers, wines and spirits from Belgium, Europe and special collections from around the world. The company plans to

expand its business in Asia through its headquarters in Hong Kong.

*Importer or Distributor of Beer, Wine and Spirit*  
[signaturewineandspirits.com](http://signaturewineandspirits.com)

## ■ Brazil



Havaianas, the fun, colourful and iconic Brazilian flip-flop brand, is expanding its presence in Asia Pacific. In 2018, **Alpargatas**, Havaianas's mother company has chosen Hong Kong as its regional hub to lead directly its Greater China business through its own eCommerce store in TMALL and the 16 different distributors that operate across the Asia-Pacific region.

The new office in Hong Kong aims to offer strategic support to the distributors, increase product awareness as well as expand mono and multi-brand presence through online sales development.

The brand plans to invest approximately US\$30 million in expanding its business over the next five years, and strives to provide consumers with a 'Brazilian summer spirit' shopping experience through brand penetration and its diversified and innovative lines of fashion items.

*Fashion Products*  
[www.alpargatas.com.br](http://www.alpargatas.com.br)



**Legal Beagle Limited** is one of the leading providers of high quality and affordable online legal training in Hong Kong. All the online courses are accredited by the Law Society of Hong Kong for risk management education (RME) and continuing professional development (CPD) requirements.

Legal Beagle provides relevant, practical, convenient and affordable training for all legal professionals in Hong Kong by leveraging on technology and its wide

network of local legal practitioners. Based in Hong Kong for around two years, the company has developed a platform that hosts the largest library of online legal training resources accredited by Law Society of Hong Kong.

*Online Legal Education*  
[legalbeagle.com.hk](http://legalbeagle.com.hk)

## ■ Canada



**Chain of Demand Limited's** proprietary artificial intelligence (AI) algorithms leverages big data to predict market demand for brands and retailers, empowering them to minimise inventory risk and maximise margins.

Headquartered in Hong Kong, the company provides all services from Hong Kong, and all its products are built locally. From engineers, data scientists

to marketing specialists, the Hong Kong team is able to leverage technologies created in both the East and the West.

In the near future, the company plans to expand its Hong Kong team with the support and help from local investors and government entities.

*AI and Big Data Analytics*  
[chainofdemand.co](http://chainofdemand.co)



**Forkast.News** is a digital media platform covering blockchain technology at the intersection of business, economy, and politics.

The company aims to bridge the gap between the blockchain industry and the mainstream professional audience. Based in Asia, Forkast.News reaches a global audience, including top executives and CEOs across every industry, and is a resource for professionals who seek greater understanding in emerging technology that will shape the future.

The Forkast.News editorial team is made up of both veteran award-winning journalists and blockchain industry experts from various verticals including legal, finance, trading, technology, developers, coders, business, economy, and more.

*Media*  
[forkast.news](http://forkast.news)



**Mellow** is a mobile app designed with an aim to develop children's financial responsibility and independence, targeting children aged 6 to 18 and their parents. The founders believe that money habits are formed in early childhood and children should learn to take control of their money early. Through connected parent-child apps facilitated by eWallets, it enables a child-driven learning process of saving regularly for goals, spending mindfully to understand necessity versus wants, and earning for rewards. Parents can guide

children and stay notified with analytics, allowing children to learn early from small mistakes safely. Mellow is Alibaba JUMPSTARTER's Top 12 Hong Kong Startups in 2018, and FinTech Award awardee.

*FinTech*  
*mellowapp.io*



**Nutrilicious** is a nutrition consultancy and communications company that aims to inspire and educate millions across Asia to eat their way to healthier and happier lives.

The company is made up of a team of trusted, qualified and passionate dietitians and nutritionists who deliver science-based nutrition information in fun and 'digestible' ways. The team educates and motivates positive and sustainable diet and lifestyle changes across all audiences.

Nutrilicious is a B2B business that offers diversified services including food and health business consulting, workplace

wellness, culinary guidance or innovation, health events management, nutrition communications and branding, cooking classes or demo, brand spokespersonship and media representation.

*Consulting and Communications*  
*www.facebook.com/nutriliciouss*



the conscious choice

**SpiceBox Organics Limited** was founded in Hong Kong by holistic health counsellor and nutritionist Punam Chopra in 2012, with an aim to raise social awareness in good dietary habits, organic lifestyle, and making better and conscious food choices. Believing in the benefits of a good selection of health foods as well as maintaining a sustainable plant-based lifestyle, SpiceBox Organics specialises in the sourcing and distribution of high quality food that is healthy, environmentally friendly and tasty.

Currently, SpiceBox Organics operates two markets and cafés in Mid-Levels and Kennedy Town, offering over 1,000 organic and natural products, freshly prepared grab and go meals, and full

serviced café counters. It also has a fully operating website for local residents to place orders online. The company is planning a third store location and a revamped eCommerce platform is on its way.

*Market and Café, Natural and Organic Foods*  
*spiceboxorganics.com*

## France



**ANGELHUB**  
Invest in the future



**ESTHECLINIC**  
PARIS

**Accuracy** is an international consulting firm offering advice and bespoke solutions to clients, helping them to face different situations including acquisitions, disposals, litigation, disputes and restructuring. The company provides in-depth knowledge and expertise by connecting strategies, facts and figures.

Established in France in 2014, Accuracy now has offices in 14 countries with over 450 consultants and 49 partners. Its presence in Asia includes offices in New Delhi, Singapore, Beijing and Hong Kong.

*Consulting and Advisory*  
[www.accuracy.com](http://www.accuracy.com)

**AngelHub** is Hong Kong's first equity crowdfunding platform that obtained license and being regulated by the Securities and Futures Commission.

The company's platform provides professional investors with the exclusive opportunity to invest in vetted startups that are expanding in Asia, fueling inspiring entrepreneurs and game changers that are revolutionising the way people live. It democratises startup investment by providing investors direct access to a new asset class, while streamlining the investment and fundraising process. Investors are

empowered to invest at their own pace, in the startups of their choice, easily through the automated online platform of AngelHub.

AngelHub strives to bring meaningful and positive impact to the Asia startup ecosystem by closing the funding gap, enabling startups to scale, and pushing startups to next phase of growth to IPO or exit through strategic partnerships.

*SFC Licensed Investment Platform*  
[angelhub.io](http://angelhub.io)

**Esker** is a leading artificial intelligence (AI) driven process automation software that helps finance and customer service departments digitally transform their order-to-cash (O2C) and purchase-to-pay (P2P) cycles. Adopted by more than 11,000 companies worldwide, Esker's solutions incorporate AI technology to drive increased productivity, enhanced visibility, reduced fraud risk, and improved collaboration with customers, suppliers and internally.

Founded in 1985, Esker currently operates in North America, Latin America, Europe and Asia Pacific, with global headquarters in Lyon, France, and United States headquarters in Madison, Wisconsin. In 2018, Esker generated 87 million euros in total sales revenue.

*Software*  
[www.esker.hk](http://www.esker.hk)

**EstheClinic** is a new generation of beauty clinic that combines medical expertise and ground-breaking technologies for safe and long lasting aesthetic treatments. Established in Paris for over 20 years, EstheClinic is a family business driven by a passion for beauty. It recently set up its business in Hong Kong, following its success in France and Singapore.

EstheClinic offers highly effective, pain-free and zero-downtime aesthetic

treatments by adopting the most advanced technologies for permanent hair removal, anti-aging, body contouring and rejuvenating from head to toe.

*Beauty*  
[estheclinic.com.hk](http://estheclinic.com.hk)



Founded in 1977 by scientists with technical expertise, **InvivoGen** aims to develop innovative tools for the biotechnology community, especially in the field of innate immunity. The company set up its regional headquarters in Hong Kong as the city is business-friendly and close to other major markets such as Mainland China, Japan and Korea. InvivoGen is a global leader in discovering resources for the next breakthroughs in the field. The company

has successfully attracted and recruited young talents from Japan, Canada and France to their teams.

With rapidly rising market demand, the company looks forward to investing in new facilities and seeking new business opportunities in Asia-Pacific region.

*Biotechnology*

*invivogen.com*



**meo air analytics** (MEO) combines hardware and digital intelligence to deliver a powerful IoT service for indoor air quality (IAQ) that impacts companies financially, legally and environmentally.

Certified by the stringent EU authority "AirParif", MEO monitors IAQ data around the clock. The MEO artificial intelligence engine generates real-time alerts and benchmarked graphs to clients on a protected web and mobile interface

or feeds directly into a building's centralised management system (BMS), leveraging its data for cost-free solutions to prestigious clients in both Europe and Greater China in areas such as energy, education, luxury-goods retail, and banking.

*Indoor Air Quality Technology*

*meo.life*



**Sia Partners Hong Kong Limited** is a next generation consulting firm focused on delivering superior value and tangible results to its clients as they navigate the digital revolution. Its global footprint and expertise in more than 30 sectors and services enable the company to enhance its clients' businesses worldwide. The company guides its clients' projects and initiatives in strategy, business transformation, IT and digital strategy, and data science. As the pioneer of Consulting 4.0, the company develops consulting bots and integrates artificial intelligence in its solutions.

Sia Partners has offices in Asia including Hong Kong, Singapore and Tokyo. Its Hong Kong office currently employs 50 staff, comprised of consultants, as well as management and administrative staff. It aims to double the size in Hong Kong and the rest of Asia by 2020.

*Management Consulting*

*sia-partners.com*



**Statrys** is a digital payment and forex services platform engineered for SMEs and startups. The company provides clients with 100 percent digital, painless, and transparent banking experiences from account opening to daily account management.

Statrys' services include multi-currency account access, domestic and international payment and innovative

forex solutions, aiming to offer entrepreneurs time-saving and cost effective solutions when dealing with financial affairs.

*FinTech, Payment and Forex Services*

*statrys.com*

## Germany

# CHRONEXT

**CHRONEXT** is an online luxury watches platform with the vision to define the luxury watches market by first-class service. From buying and finding absolute rarities by the watch hunters, to routine maintenance and restoration of the finest watches by CHRONEXT's watchmaking ateliers, the company is committed to finding the dream watch for its customers and provide them with a comprehensive range of premium professional services.

With its presence in Germany, Sydney, London, Toronto and Hong Kong, CHRONEXT has established internationally and continues to expand.

The Hong Kong office serves as the regional headquarters, providing both online and offline sales and services, logistics and trade facilitations, and watchmaking services.

*Luxury Watches*  
[CHRONEXT.com](https://chronext.com)

## Indonesia



**Fivelements Habitat** is a city sanctuary for yoga, sacred arts and plant-based cuisine catering to urban residents and corporates who live highly demanding lifestyles and seek greater balance, stress reduction and authentic, personalised wellness experiences.

The first Fivelements Habitat in Hong Kong was opened in Causeway Bay in July 2019. The 15,000 sq. ft. integrative wellness destination offers spa treatments, a wide range of classes, workshops and trainings including yoga, mindfulness, tea, sound, movement and core.

Fivelements intends to bring the Hong Kong wellness community together and create exciting fresh alternatives for the growing health enthusiasts and change-makers of today and tomorrow. The company seeks to actively expand in Hong Kong.

*Wellness and Lifestyle*  
[fivelements.com](https://fivelements.com)

## Ireland



**CurrencyFair** is a leading international money transfer services provider serving consumers and businesses worldwide.

Through its innovative online platform, the company offers customers faster transfers and a secured service along with exchange rates that are significantly better than receiving through banks and brokers, making the cost of international money transfers up to eight times cheaper for its users.

CurrencyFair offices are located in Ireland, United Kingdom, Singapore, Hong Kong and Australia.

*FinTech, Payment and Remittance*  
[currencyfair.com](https://currencyfair.com)

### ■ Israel



**Niio** is reimagining the way humans interact with art in their everyday lives. Underpinned by a robust technology platform that powers the entire “digital art” ecosystem with dedicated management tools, Niio has amassed a global community of 3,500 leading artists, galleries and institutions who have stored and published over 11,000 high quality digital format artworks. Niio can then “port” this gallery-quality digital art onto any screen, anywhere by unlocking an entirely new form of consumption including streaming digital art via subscription or purchase.

Founded by Rob Anders and Oren Moshe, Niio launched its Asia arm in Hong Kong

in April 2019, in addition to its operations in London, Tel Aviv and the United States. Growing its innovation-driven business internationally, Niio brings premium curated new media art to the city with a newly commissioned curated artwork catalogue that was announced at Art Basel and exhibited at a five-star luxury hotel. Its Hong Kong office currently adopts three Asian strategy including business development, marketing and sales.

*Arts and Technology*  
[www.niio.com](http://www.niio.com)

### ■ Italy



Based in Milan with a 5,000 sq. ft. office in the city’s fashion and design district, **HERE Connecting Creativity Ltd** is the leading community for creative industries offering its members seamless connection to Asia, providing support in the form of networking, workshops and activities for SMEs and brands to expand their business in Asia and Europe. A liaison centre has recently set up in Hong Kong.

HERE provides event, co-working and office spaces for members to connect. A cloud-based platform ‘CreativeSouls’ is built to facilitate knowledge exchange and experience sharing, enabling HERE’s members to take advantage of an always expanding network of international talents, mentors and trusted partners.

By blending Asian and European cultures, HERE passionately connects the creative community with its online and offline platforms, and facilitates its members’ access to resources and global opportunities.

*Design and Fashion Community*  
[here-cc.com](http://here-cc.com)

### ■ Japan



Based in Kyoto, **FHAMS** was founded in 2001 by three college friends who worked on small interior design projects with limited budget and did constructions by themselves. In 2005, FHAMS has moved from a Machiya into a 3-storey building in Kyoto. The team then started their factory in 2008 and set up the Tokyo office the year after. To further extend its market coverage, FHAMS’ Hong Kong office was established in 2019.

The company specialises in projects of various types and scales, including interior design of restaurants, hotels and retail shops; architecture design of

residences, office buildings and factories, and furniture designs and interior decorations, etc.

Working between Kyoto and Hong Kong cultures, FHAMS not only sets the goal to seek international business opportunities in Hong Kong but also sees the city as the gateway to explore the world.

*Architecture and Interior Design*  
[fhams.com](http://fhams.com)





### **Kaihara International Co., Limited**

(KIC) is a subsidiary company of Kaihara Corporation, a Japanese denim manufacturer headquartered in Hiroshima. The company was established in 2019 in Hong Kong and took over the operations of the corporation's long-term local business partner. Combining traditions with innovations, KIC sells Japanese Kaihara denim mainly to the US and European

markets through its sales and marketing office in Hong Kong. The company looks forward to further expanding its sales channels via its local office. KIC currently employs eight local staff.

*Production and Sales of Denim*

[www.kaihara-denim.com](http://www.kaihara-denim.com)



**MediConCen** provides innovative solutions to insurance and financial industries by using blockchain technology. The company has been recognised in various well-known innovation and technology competitions in Mainland China, India and Hong Kong. Combining domain knowledge, understanding of regulations and technical know-how of staff who are former senior insurance executives, serial entrepreneurs, senior programmers

and investment bankers, MediConCen launched the first blockchain-based medical ecosystem aiming to provide insurers, medical networks, doctors and general customers a seamless experience when making claims.

*InsurTech and FinTech*

[mediconcen.com](http://mediconcen.com)



**scoutAsia** is a corporate data and news service, powered by the Financial Times Group and Nikkei Inc. The scoutAsia subscription provides up-to-the-minute data, news and context on more than 700,000 companies across more than 20 countries in East Asia, South Asia and ASEAN. Its databases allow subscribers to build detailed corporate profiles, gain insights and contexts, and stay informed of companies of interest.

Along with its Hong Kong office, the company has also established offices in Tokyo and London to support users worldwide. The company looks forward to welcoming its partners and clients to share the journey of discovery.

*News and Data Service*

[www.scout.asia](http://www.scout.asia)



Established in 1984, **Sushiro** is a popular conveyor belt sushi restaurant chain with more than 530 branches in Japan and overseas. It offers over 100 varieties of sushi and delicious dishes for more than 410,000 people every day. As a leading company in operating conveyor belt sushi restaurants in Japan, Sushiro believes customers always come first. The company strives to serve customers with high-quality Japanese cuisine by employing stringent procedures in ingredients sourcing and innovating new recipes, and to advance its service standard by adopting technology.

Hong Kong is a culturally diverse metropolis and a food paradise. Sushiro opened its first store in Hong Kong in August 2019, hoping to offer customers from all over the world the highest quality sushi and Japanese dishes at affordable prices.

*Sushi Restaurant Chain*

[www.facebook.com/SUSHIROHONGKONG/](https://www.facebook.com/SUSHIROHONGKONG/)



## ■ Korea



**AfreecaTV** is a live broadcasting platform in Korea where streamers or broadcast jockeys (BJ) can join freely and share diversified contents including eSports, games, sports, food and chats, pets, music and dance, etc. The company organises and provides free live broadcasting support and services for various international eSports competitions between Korea, Japan, Taiwan, Thailand and Hong Kong.

Hong Kong's fast-growing eSports scene provides AfreecaTV the opportunity to work with local eSports companies. Currently, the company is building its local BJ team and streamers who are eager to develop their streaming career are welcome to join.

*Live Broadcasting Platform*  
[afreecatv.com](http://afreecatv.com)

## ■ Mainland China



Based in Hong Kong and backed by the Mainland, **ALPHA Food Safety and Nutrition Health Innovation Center** is committed to serve the global community by creating values and providing services in core areas of the healthcare industry such as food safety, food inspection, testing and certification; mutual recognition of related projects at home and abroad; artificial intelligence laboratory related to inspection, testing and certification; development, innovation, standardisation and compliance of functional nutritional health products and raw materials.

ALPHA was jointly initiated by a number of organisations including National Food

Quality Supervision and Inspection Center, China National Standardization Center of Food and Fermentation, China National Research Institute of Food & Fermentation Industries, Anhui Jinhe Industrial Co Ltd and BLUEFIRE International (HK) Limited.

*International Trading, Food Standardisation Consulting Service, Testing, Inspection and Certification, Manufacturing*  
[alphafsnh.com](http://alphafsnh.com)



**China Life Insurance (Overseas) Company Limited** (China Life (Overseas)) is a wholly-owned subsidiary of China Life Insurance (Group) Company, one of the China's largest financial insurance corporations.

China Life (Overseas) currently has presence in Hong Kong, Macao, Singapore and Indonesia. Its Hong Kong branch was established in 1984. In recent years, the company successfully expanded its footprint into Southeast Asia by establishing a Singapore subsidiary as well as the Indonesia subsidiary in 2015 and 2018 respectively. As of 2018, China Life (Overseas) had a total premium income exceeding HK\$49 billion, with a total asset value exceeding HK\$340 billion. Its business covers three main categories including life insurance,

investment and provident fund services, aiming at providing customers with professional, high-quality products and services.

In 2019, the company is a registered Voluntary Health Insurance Scheme provider. Besides, its qualifying deferred annuity plan is also certified by the Insurance Authority.

*Life Insurance, Investment and Provident Fund Services*  
[chinalife.com.hk](http://chinalife.com.hk)



Headquartered in Guangzhou, Guangdong **HiTouch Consulting Technology Limited** (HiTouch Consulting) has presence in Hong Kong, Shanghai and Yiwu with over 300 staff. The company is dedicated to providing professional business and legal solutions to international and domestic companies, as well as startups and SMEs. As a leading business services provider, HiTouch Consulting has extensive experience in offering professional one-stop services for companies, covering company registration, tax and accounting, China Visa, and more. HiTouch has served more than 10,000 clients from over

120 countries, including Fortune 500 enterprises.

HiTouch Consulting set up its Hong Kong branch office HiTouch Business Services Limited in 2018.

*Hong Kong Company, Company Registration, Tax and Accounting and China Visa*  
[hitouch.com](http://hitouch.com)



Founded in 2019, **Hyssan Technology Company Ltd.** is a Hong Kong based technology firm that provides clients with easy access to various forms of machinery in the 3D industry, ranging from 3D scanners, 3D printers to 3D display solutions. Being part of ESUN Display, a leading brand in the Chinese display industry, Hyssan is proud to bring some of the best 3D equipment, technology and hardware to Hong Kong and provide its clients with various solutions that fit for their business.

Specialising in 3D scanning technology, Hyssan aims to make 3D technology as accessible as possible by providing

clients with access to their wide range of products and services through its cloud-based platform, and to help clients making informed business decisions.

The company believes that every business and individual could benefit from 3D printing technology and this technology can help clients' business grow and shine.

*Technology and Multimedia*  
[www.hyssan.com](http://www.hyssan.com)



Rooted in Guangdong, Hong Kong and Macao, **Roadlink GLB** is a service platform connecting the Belt and Road, and providing one-stop services for high-growth private enterprises on their business development. The platform combines mobile application and website to serve domestic and international enterprises on policy matching, institutional consultation, investment and financing, overseas investment matching, government and enterprise economic trade interaction and other integrated services.

Through the operation of domestic and foreign entity service spaces, Roadlink GLB helps enterprises build a comprehensive interactive pipeline in different ways of service such as consultation, conferences, forums, exhibitions, lectures, training, roadshows, and brand display, etc.

*Consultancy Services*  
[www.roadlinkglb.com](http://www.roadlinkglb.com)



**Oceanpayment** strives to offer global B2C and B2B merchants with one-stop cross-border payment solutions and services that are trending in the industry.

As an acquirer and technology service provider, Oceanpayment maintains business relationships with around 100 international financial institutions including Visa, MasterCard, UnionPay International, American Express, Discover, and more. Headquartered in Hong Kong, the company also has offices or tech centres operating globally, including Shenzhen, Australia, United States and Europe.

Oceanpayment's system platform supports more than 500 global payment products, covering more than 200 countries and regions, and serving thousands of commercial websites. By providing cross-border payment technology, the company's operations and services help connecting merchants with consumers worldwide.

*Cross-border Payment*  
[oceanpayment.com](http://oceanpayment.com)



## **RedChina Geosystems (Hong Kong)**

**Co Ltd** is dedicated to providing expert services on light detection and ranging (LiDAR), hyperspectral and photogrammetric data acquisition. The company has established a research and development facility in Hong Kong Science and Technology Park in 2017. It has been establishing close collaborations with some of the key local universities as well as government departments with a strong focus on mapping, surveying, construction and safety, etc.

The company developed the first high resolution LiDAR unmanned aerial system (UAS) under seven kilograms and obtained the permission to fly by the Civil Aviation Authority. It will continue investing on the development of remote sensing solutions to cater for the local needs.

*Remote Sensing Equipment Provider*  
[ilidar.com](http://ilidar.com)

SUPERMINT

Supermint is a fashion eCommerce platform built to bring consumers fresh choices of ready-to-wear and accessories designed by talented Asian designers. Headquartered in Hong Kong, **Supermint Limited** reaches out to the world by connecting designers in Hong Kong, Mainland China, Korea, Japan and Thailand.

Supermint has invested HK\$1.2 million of startup costs to cover the implementation of web platform, branding and promotion, trademark registration and hiring staff. The company continues to work closely with supporting entities in Hong Kong

such as Google, Facebook, local key opinion leaders and other marketing services companies, and it looks forward to expanding its presence in the city.

Supermint has also set up an office in Shenzhen, Mainland China, serving the functions of orders processing and designers liaison.

*eCommerce and Fashion*  
[supermint.me](http://supermint.me)



### **Well Link Financial Services Limited**

(Well Link Financial Group Holdings Limited) holds a number of licensed financial institutions, providing a wide spectrum of services. The Group's current business spans across Hong Kong and Macao, including banking services, life insurance, property insurance, securities and asset management, etc. and it keeps on expanding in the region.

In April 2019, Well Link Life Insurance Company Limited under the Group was authorised by the Hong Kong Insurance

Authority to operate life insurance business and officially starts the life insurance business in July.

With its global outlook and extensive practical experience, the Group strives to provide customers with efficient and value-added financial services to cater to their different investment and financial needs.

*Financial Services*  
[welllinkgroup.com](http://welllinkgroup.com)

workeroom

**Workeroom** is an award-winning marketplace for professional and business services in Hong Kong. Its platform allows local service providers and consumers to buy and sell services with each other and the entire process is transparent, efficient and secure.

Through technology, Workeroom strives to improve the efficiency and reliability

in the service provider selection and service procurement process and make sale and purchase of professional services simple and easy.

*Business Services Platform*  
[workeroom.com.hk](http://workeroom.com.hk)

## ■ Malaysia



Founded in 2018, **The Art People Gallery (Hong Kong)** (TAPG) brings the best of Malaysian and South East Asian's fine art to Hong Kong and abroad for art lovers to discover, learn and collect. Headquartered in Malaysia since 2015, the company's vision is to promote deep understanding, awareness and appreciation for Malaysian, South East Asian art and their artists through art exhibitions, education, events and fairs across the region.

TAPG also provides sourcing, acquisition, selling advisory and

art solution consultancy service to collectors, corporate clients, and various institutions.

Currently, TAPG has successfully held 11 exhibitions in Malaysia and Hong Kong, and will continue to showcase artists' works across the region.

*Arts and Culture*  
[theartpeoplegallery.com](http://theartpeoplegallery.com)

## ■ Mexico



**LOUDER** partners with clients to guide and provide them with the tools needed to create an impactful and assertive communication. Through bespoke training, coaching, event consultancy and MC services, the company aims to empower and fine tune its clients' skills so they will be able to convey their messages into a seasoned narrative and deliver impressive results.

With more than 20 years of experience in the entertainment, arts and event

management industries, LOUDER has created a signature programme that shows clients the path to the best version of storytelling.

*Communications Training and Coaching, Entertainment and Events*  
[louderglobal.com](http://louderglobal.com)

### ■ Russia



ABBYY, one of the global leaders specialising in content IQ technologies and solutions, has recently opened **ABBYY Emerging Markets Ltd** office in Hong Kong.

The company offers a complete range of artificial intelligence (AI) based technologies and solutions transforming business documents into business value. The flexibility of ABBYY's AI solutions with advanced machine learning capabilities enables corporate customers to utilise a wide range of technologies and platforms for optical character recognition (OCR), intelligent document conversion and classification, data capture and validation as well as mobile capture via any communication channel and in any format.

ABBYY's technologies are used and licensed by some of the largest international enterprises and robotic process automation (RPA) vendors, as well as SMEs and individuals. The company has long been active in the Asia Pacific markets with many successful large-scale implementations in banking and financial services, insurance, telecom, logistics and other verticals.

*Innovation and Technology*  
[abbyy.com](http://abbyy.com)

### ■ Singapore



Headquartered in Singapore, **InstaReM** is a digital cross-border payments provider with presence in more than 55 countries in Asia Pacific, North America and Europe. The company's mission is to democratise money transfers and payments across the globe with innovative products that provide clients with seamless, hassle-free and cost-effective digital payments experiences in multiple currencies. It has created a unique payments mesh that is being leveraged by individuals, SMEs, large corporations and financial institutions to make fast, low-cost cross-border money transfers.

The company has set up their business in Hong Kong in 2016. Currently, the company, licensed as a money service operator, employs around 10 staff in sales, marketing and compliance operations in the city. It has plans to expand in Asia Pacific and sees Hong Kong as a gateway to expand into the North Asian market including Mainland China.

*Digital Cross-border Payments Provider*  
[www.instarem.com](http://www.instarem.com)



**Paktor**, which means "dating" in Cantonese, started with the mission of connecting singles in Asia through a technology-enabled platform. The social networking app has quickly expanded beyond Singapore to the rest of Asia, forming one of the largest social dating networks in the region. Paktor believes in the strong potential of Hong Kong's dating market because Hong Kong consumers are receptive to dating apps, their app spending per capita is higher than other Asian markets. In addition, Hong Kong is perceived as the lifestyle trendsetter in Asia, which makes the city a perfect location for expansion.

Paktor set up a team in Hong Kong to serve both online and offline dating needs, and is still expanding to support business growth. Paktor Premium (formerly known as HeyDouble), the offline dating service division, offers one-to-one matchmaking to create meaningful connections and successful matches for singles.

*Social Networking App and Dating Agency*  
[gopaktor.com](http://gopaktor.com)

## Spain

### HOUSE OF BUTLER

**House of Butler** is an interior design studio providing top-tier interior design, decoration, and consulting services for residential and commercial projects in Hong Kong, ranging from per hour decoration consultation packages to full interior design projects. The studio offers a unique international perspective and professional approach to design that caters to the Hong Kong market needs, and deliver a complete and carefree experience when renovating.

Previously worked for the award-winning, architectural design firm Foster + Partners, the founder Amy Butler has deep

understanding on high-end customers' needs and expectations. The studio is working on various international projects in Hong Kong, on top of a couple of projects aligned in Spain and the UK.

To complement its design services, House of Butler will soon launch an online platform offering hand-picked furniture and decoration items and it currently offers to individual clients imported European products such as kitchen cabinetry and appliances, sanitary ware, furniture and lighting.

*Interior Design*  
[houseofbutler.hk](http://houseofbutler.hk)

## Taiwan



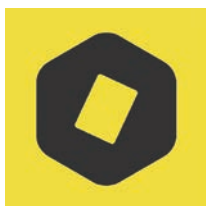
**Amo Enterprise Co Ltd** opened its first store in 1994 in Wanhua District of Taipei. In addition to retail stores, Amo also sells its cakes to customers across Taiwan via phone and online order services. Over the past 25 years, Amo has developed an excellent brand image among customers with its diligently made and deeply satisfying delicacies.

In 2019, Amo opened its first overseas sales office in Hong Kong, which offers convenient shopping experiences to

Hong Kong customers through online order and home delivery services.

'Simplicity is the soul to achieve the best' is Amo's corporate philosophy – the store offers limited variety of products and favours quality over quantity. Despite their simple appearance, Amo's cakes are meticulously crafted to create a unique flavour and touch every customer's heart.

*Cake Store*  
[amo.com.hk](http://amo.com.hk)



**Ocard** is a new generation of customer relationship management and marketing SaaS platform, utilising big data and artificial intelligence (AI) to help offline businesses manage and retarget customers through Facebook Messenger and other chat bots. It provides various marketing tools such as VIP loyalty programme, point rewarding system, vouchers, questionnaire and campaign modules to assist stores to increase retention rates.

The company's marketing AI incredibly reduces marketing cost and effort by helping brands analyse customer data, plan marketing strategies, and execute campaign automatically.

Ocard has more than 1,000 subscribed customers across Taiwan, Hong Kong and Singapore, collecting over millions of customer data.

*Loyalty Program and CRM SaaS Service*  
[ocard.co](http://ocard.co)



**Sense Innovation Company Limited** leverages eye tracking technology to help people with severe disabilities such as ALS, cerebral palsy, SMA, stroke and other conditions to better learn, communicate and access the outside world through the Internet. Its non-intrusive products and services supplement regular therapy and education to maximise the potential of people with severe disabilities. With successful adaptation of its products and services by over 600 patients in Taiwan; implementation at various special needs institutions such as schools and hospitals;

corporate sponsorships and numerous awards, including the Asia Social Innovation Award from JUMPSTARTER. Currently, the company has a team of 10 in Taiwan and two in Hong Kong covering operations, marketing and outreach. It will build the necessary infrastructure in Hong Kong to start spreading its impact to those in need in the region.

*Social Enterprise*  
[senseet.com](http://senseet.com)





**Sharetea** was founded in Taiwan in 1992. The company has grown from a small street stall to one of Taiwan's largest retailers of takeaway tea-based beverages. Signature beverages include foam black tea and milk bubble tea. In 2010, Sharetea entered the Hong Kong market, where it is committed to providing local customers with premium Taiwanese beverages.

Sharetea has opened a number of franchise stores in Hong Kong and Macao. In addition to providing training and high quality ingredients, Sharetea also helps store owners to devise an effective business model and marketing

strategy and ensure that those stores deliver high quality beverages and the concept of healthy and happy lifestyle to their customers. The company plans to continue its expansion and share its passion for tea with a wider audience.

*Franchising and Sales or Distribution of Tea-based Beverages and Ingredients*  
[www.1992sharetea.com](http://www.1992sharetea.com)

## Turkey



**V-Count Technologies Limited** (V-Count) is a pioneer in R&D and innovation in visitor analytics solutions in the world. It offers global organisations the latest technologies in people counting, heatmap, queue management, staff exclusion and business intelligence platform. V-Count's solutions are backed by a secure cloud-based business intelligence platform that leverages best-in-class artificial intelligence and machine learning tools to analyse collected data.

Being a trusted technology partner of various global brands, the company recently set up its Hong Kong office as the Asia Pacific regional office. It is to cater to the growing interest of potential clients in Korea, Japan, Indonesia and Thailand, etc. V-Count will keep investing in and growing its sales and support resources in the near future.

*People Counting and Visitor Analytic Solutions*  
[v-count.com](http://v-count.com)

## Turmenistan



A joint research effort between Harvard University and Hong Kong University of Science and Technology has brought **NeuronSpike Technologies Limited** into fruition. It is a Hong Kong-based startup and currently supported by Hong Kong Science and Technology Park and Hong Kong X-Tech Startup Platform.

NeuronSpike is developing brain-inspired processor chips that are modelled like brains by mirroring neurons and synapses in the chip's architecture. These cognition chips, being energy-efficient and computationally powerful like biological neural networks, can enhance artificial intelligence by imitating the flexible learning ability of human brains. The chips have the potential to transform autonomous driving and robotics industries.

The company is planning to launch its first product in two months and seek partnerships with Hong Kong's research and development centres such as ASTRI in the near future. Currently it has four team members and two prominent advisor faculties in the team and plans to hire more Hong Kong and overseas talents specialising in engineering and neuroscience.

*Information, Communications and Technology*  
[neuronspike.co](http://neuronspike.co)



## United Kingdom



**Adludio**, a pioneer in sensory advertising and leading advertising platform, aims to produce premium creatives made for mobile. Leveraging more than five years of mobile advertising data, including campaign results and mobile device touchpoints, the company helps brands create memorable advertising campaigns made for multi-screen audiences.

Headquartered in London, Adludio opened its first overseas office in Singapore in 2017. It now has office presence in Paris, New York, Los Angeles, and following tremendous growth, Adludio set up its Hong Kong office in May 2019.

Taking advantage of Hong Kong's strategic location and the city's proximity to Mainland China, Adludio plans to build a sales and support team out from Hong Kong in order to expand its market coverage to North Asia.

In 2018, Adludio won the "Best Mobile Campaign" award at The Drum Digital Trading APAC Awards, and was announced winner at the Deloitte Technology Fast 50 UK for being one of the fastest growing advertising technology companies.

*Mobile Advertising*  
[adludio.com](http://adludio.com)



**Backheel Media** is a multimedia sports content provider, specialising in on-the-ground and remote pan-Asia event coverage. Headquartered in Hong Kong with a network of associates in more than 40 countries across the continent, Backheel Media offers a fully comprehensive digital content service that takes the audience to the heart of the action.

The company's co-founders acquired a wealth of experience within the sports events and sports marketing industries over the last two decades. From Japan to Jordan, Iran to Indonesia, the team has carried out projects in more than 25 countries and boasts hard-to-rival expertise of the region.

Backheel Media aims to offer greater exposure to sporting events across Asia by getting up close and personal with those involved and providing unique behind-the-scenes coverage. With a team of videographers, writers and content creators across the continent, the company has the tools and know-how to deliver to the highest standard.

*Sports Marketing*  
[www.backheelmedia.com](http://www.backheelmedia.com)



**BH Hospitality Ltd** is the majority shareholder of MATCH Hospitality AG, the exclusive hospitality rights holder appointed by FIFA and the only company licensed to sell ticket-inclusive hospitality packages for the 2022 FIFA World Cup Qatar™ and FIFA Women's World Cup 2023™.

MATCH Hospitality AG is the industry leader in the management and sales of commercial hospitality programmes for major sports events.

BH Hospitality is part of the Byrom Group of companies, which has been involved in creating and delivering official hospitality programmes,

accommodation, bespoke ticketing and transportation systems for sports bodies since 1991.

BH Hospitality's Hong Kong-based team is to market the FIFA World Cup™ and other sports hospitality products to the Asia-Pacific region.

*Sports Events Services and Sales Agent of Hospitality Packages*  
[bh-hospitality.com](http://bh-hospitality.com)



Being one of the largest UK's health insurers, Bupa has been a health insurance specialist in Hong Kong since 1976. Its insurance business is provided through domestic arm **Bupa Hong Kong** and international arm Bupa Global. The company scale in Hong Kong expanded with Quality HealthCare Medical Services, one of Hong Kong's largest private clinic networks, joined Bupa in 2013.

Bupa Hong Kong provides health insurance to over 400,000 customers and 3,200 companies, including over 20 years' service to Hong Kong's civil servants. Quality HealthCare serves the community through over 110 multi-specialty centres and over 1,200 affiliated clinics offering Western

medicine, Traditional Chinese medicine, diagnostics and imaging, dental, and physiotherapy services, with a record of over three million healthcare visits in 2018.

In July 2018, Bupa opened its first dental centre in Hong Kong providing world-class dental services. Since April 2019, Bupa Hong Kong has launched its government certified Voluntary Health Insurance Scheme Standard and Flexi Plans.

*Insurance and Healthcare*  
[bupa.com.hk](http://bupa.com.hk)



think project is Europe's leading construction intelligence software company with more than 150,000 users across 10,000 projects in 50 countries. Through the acquisition of **CEMAR Asia Pacific Limited**, the company is expanding its global presence within the Asia-Pacific region, a fast-growing market for construction technology. CEMAR supports the simple and effective administration of contracts and it aspires to support clients, contractors and consultants working on the largest infrastructure projects in Hong Kong.

The company sees Hong Kong as a perfect hub for its global expansion and it looks forward to growing the local team and building enterprise-level relationships with partners across the region.

*Software as a Service*  
[thinkproject.com](http://thinkproject.com)



**Cleanship** is one of the world's leading brands in assisting shipowners and operators with their vessels' environmental profile. Since 2012, Cleanship has been helping shipowners and operators around the world in reducing the environmental impacts of their fleet, retrofitting new technologies such as ballast water treatment and exhaust gas scrubbers, and complying with impending environmental legislation.

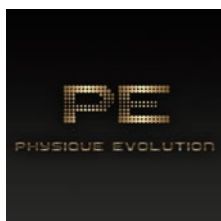
With the ecological impact of shipping increasingly under the spotlight, Cleanship set up an office in Hong Kong, focusing on providing dedicated local environmental consultancy and retrofitting engineering services to new

and existing clients within Hong Kong, Mainland China and Southeast Asia.

Cleanship looks forward to growing its Hong Kong team and working closely with the local maritime industry to help sustainably and cost-efficiently improve the environmental impacts of shipping industry.

*Retrofit Engineering and Environmental Consultancy*  
[cleanship.co](http://cleanship.co)

## GP. Bullhound



**GP Bullhound Hong Kong Limited** is a leading technology advisory and investment firm, providing transaction advice and capital to entrepreneurs and founders. Founded in 1999, the firm today has offices in London, San Francisco, Stockholm, Berlin, Manchester, Paris, Hong Kong, Madrid and New York.

GP Bullhound's passion for technology, financial acumen and understanding

of the entrepreneur's journey set the company apart. It builds long-term relationships with clients and offers expert and experienced services covering mergers and acquisitions, capital raising, secondaries and block trades, and asset management.

*Technology Investment Banking*  
[gpbullhound.com](http://gpbullhound.com)

Founded in 2018, **MJ Capital** provides strategic advice to clients in the form of business development, business brokerage, acquisitions and disposals across a broad spectrum of sectors including real estate, consumer and lifestyle, technology, education, and media, etc.

Across New York, London and Asia, MJ Capital brings a global perspective and leverages a high-profile network

of influencers, providing best-in-class advice and connecting clients with the right partners worldwide for either joint ventures, strategic alliances, or business development.

*Business Consulting*  
[maxjcapital.com](http://maxjcapital.com)

**Physique Evolution (PE)** set up its first overseas office in Hong Kong with an aim to provide the market a facility where clients can enjoy privacy and exclusivity during physical training. Located in the Central district and boasting incredible views across the Victoria Harbour, PE is easily accessible and in a prime position to deliver the ultimate personal training and group class experience with its superb fit-out.

By setting up in Hong Kong, PE strives to become the market leader in providing personal training and group classes, with a facility that exuberates quality and professionalism.

*Health and Fitness*  
[pehongkong.com](http://pehongkong.com)

## United States



**Drone Delivery Systems** aims to solve the final mile delivery problem with its first in the world, smart, secured and IOT-connected mailbox. It provides end-to-end delivery solutions by utilising its AirBox technology.

The company is revolutionising and empowering end users to accept deliveries with cutting-edge modern technology. Its product offerings include AirBox Home that accepts both ground and drone delivered parcels and keep them secure until retrieval, and AirBox Sky, a payload carrier that has optional cold chain ability to keep deliveries at

the desired temperature throughout transport.

The company has also developed the DroneX platform premium drones for both lightweight and heavier short-range drone delivery. With multiple redundancies and safety features, DroneX is designed for maximum safety for automated deliveries.

*Drone Delivery and Logistics*  
[airboxtechnologies.com](http://airboxtechnologies.com)



As a joint venture between Future Care and International SOS, **MedSea Asia Limited** (MedSea) is committed to providing quality global medical management services for the commercial maritime shipping industry.

MedSea's dedicated solution offers the commercial maritime industry medical advisory and seafarers' emotional support at sea; medical coordination and case management at shore as well as medical accounting review and medical cost containment.

The company works closely with clients to identify and define new global products and services that lead to improved and enhanced outcomes for mariners, ship owners, ship managers and their insurers, as well as helping

them to implement employee care obligation while ensuring business continuity.

By setting up in Hong Kong, MedSea can respond to the growing demand from potential markets in Mainland China and Asia, and to establish closer collaborations with prospective clients in the region.

*Maritime Medical Management Services*  
[futurecareinc.com](http://futurecareinc.com)



**Securli Limited** provides cybersecurity managed detection and response solutions to SMEs and offers multiple layers of integrated solutions with governance reports and risk trending analysis in a subscription model. With over 15 years of experience in managing cybersecurity and its client success stories, Securli is a trusted partner to bring peace of mind.

Previously operated under the brand of Netswitch, Securli offers services covering network security operations centre, network configuration and deployment, network infrastructure

design, vulnerability assessment and penetration testing, and managed detection and response services. Its clients include well-known international enterprises such as hotels, telecoms and software companies.

*Cybersecurity*  
[securli.com](http://securli.com)



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