

■ France



Grazing is Hong Kong first online retailer devoted to insect-based delicacies.

Founded by Lucie Somé, the company caters to both everyday customers and professional food services with its wide array of premium delicacies, which include insect-infused energy bars, flours, powders, granola, pasta, pet food, etc. They are all healthier alternatives to conventional counterparts.

With the founder's background in the F&B and business strategy, Grazing

came up with the idea of, after noticing a growing demand for nutritious, sustainable sources of protein that do not compromise on flavour.

Food Importer and Distributor of Insect - Based Food
grazingfoods.com



Irostors redefines how listed companies, investors, PR agents, and banks engage in financial communications. By seamlessly combining all essential forms of communications within the scope of corporate access into one digital financial communication platform, Irostors simplifies the interaction between different parties in the financial ecosystem, making corporate access easy, efficient, effective, measurable, and economical.

The company is founded and entirely operated in Hong Kong, all staff of the

company are based locally. Technology R&D, marketing, and administrative tasks are all handled in Hong Kong. Irostors is offered to global listed companies and investors in a multi-language SaaS.

FinTech - Financial Communication Technology
irostors.com

■ Germany



Miskawaan Health Group (MHG) emphasises the holistic path to wellness combining naturopathic therapy with cutting-edge diagnostics and analysis. Its principle is to facilitate self-healing by strengthening a client's immune system. All of its practitioners are qualified doctors, and its therapies are based on the expertise and research of Dr Johannes Wessolly in treating over 16,000 patients in the past 30 years.

Headquartered in Hong Kong, MHG has a clinic in Tsim Sha Tsui and an office in Causeway Bay. Other clinics are located in Bangkok, Koh Samui, Vienna

and Germany. All sales and marketing functions are carried out from Hong Kong, offering preventative healthcare options for clients around the world.

MHG's plan is to carry out R&D on preventive and curative healthcare via its medical and BioTech subsidiary Miskawaan Biotech Limited, which aims to be GMP certified within the first year.

Preventative Healthcare, Biotechnology, Supplements, Infusions and R&D
miskawaanhealth.com

India



Transvision Shipping Pvt. Ltd. provides customers and businesses worldwide with a broad portfolio of transportation at affordable price. With its dedicated team work, the company becomes one of the fastest growing service providers in every diversified activities.

The company focusses on Hong Kong market to develop own Shipper Own Container (SOC) liner, shipping line agency, Over Dimensional Cargo (ODC), REEFER, break bulk, RORO, and total logistic for both Full Container Load (FCL) and Less than Container Load (LCL) shipment.

Its serve India, Bangladesh, Pakistan, Srilanka, Malaysia, Singapore, Vietnam, Thailand, Indonesia, Mainland China, UAE, Iran, Kuwait, Iraq, Bahrain, Oman and Africa.

Shipping and Logistics
transvisionshipping.com

Ireland



FPG Amentum is an aircraft lessor, independent and dedicated servicer to aircraft equity investors, as well as banks and debt investors in the aviation sector. The company is an Ireland-based full-service provider with all key functions in-house and a scale that puts it amongst the top 30 aircraft lessors, yet FPG Amentum provides its services exclusively on a third-party basis.

The company has a track record of successfully investing and managing billions of US dollar for its equity investor customers, managing some of the most complex restructuring projects for its lender customers and providing efficient operating and finance lease solutions

for its airline customers worldwide. FPG Amentum's expansion into Hong Kong is an important step in providing better connectivity to its investor and airline clients in the region.

Aircraft Leasing
fpg-amentum.aero

Israel



OpenLegacy provides an enterprise API integration platform designed to help organisations launch innovative digital services by extending their core (legacy) systems to the web. It reduces project backlog by automating and accelerating API creation, deployment, testing and management from core applications, main frames and databases. The company has expanded into Asia Pacific and Japan in 2019. Paving the way for the expansion was a dedicated investment internally led by Hong Kong based Silverhorn Investment Advisors, bringing the total OpenLegacy funding from all sources to US\$50 million to date.

Hong Kong as a strategic headquarters for API operations provides access to

many of the world's largest financial institutions, a market that values OpenLegacy's ability to unlock their core and legacy systems so that they can become truly digital. The company also has offices in Israel, Switzerland, Mexico and Chicago.

API Integration and Management Software
openlegacy.com

Italy



Kapuhala is a global lifestyle brand with operations in Hong Kong, Koh Samui and Sicily. The company has a dedicated waterfront social training space located in Discovery Bay, offering high-intensity fitness classes, a 25-hectare heritage farm and training retreat, home to the Kapuhala vineyard, olive groves and an organic farm in Sicily, as well as the new Koh Samui boutique hotel and farm in Thailand.

The rapidly expanding brand aims to create life-enhancing experiences through fitness, nutrition and social living. Kapuhala Hong Kong is the brand's flagship location and the base of its food trade business - promoting unique and

healthy Sicilian food products such as organic wine, olive oil and raw chocolates to the Asian market. In 2019, Kapuhala Koh Samui together with its highly-acclaimed restaurant Halapua opened their doors, while Kapuhala Sicily is set to begin operations in May 2020.

*Fitness Centre, Food and Wine,
and Hospitality*
kapuhalaspace.com

Japan



Founded in Hirakata, Osaka in 1964, **FIVEONE** has been offering handmade suits and tuxedos of impeccable fit and quality for half a century.

FIVEONE believes that handmade suits and tuxedos offer the most exquisite and versatile designs to fit each individual. Based on the customer's body shape, the texture and weight of the selected fabric, and the design of the suit, FIVEONE produces suits with over 400 tailoring processes mainly by hand work to offer ideal fit and comfort.

Accuracy and neatness in tailoring are essential for FIVEONE, and all suits are made in its factory in Hirakata, Osaka. Its "FIVEONE-made" suits meet various quality standards and can be worn for more than ten years if the wearer handles it with good care.

*Tailor-made Suits, Tuxedo Wholesale
and Retail*
fiveone-m.com

NAKAMURA & ASSOCIATES
in association with ANDERSON MORI & TOMOTSUNE

Nakamura & Associates is a Hong Kong law firm that operates in association with Anderson Mori & Tomotsune ("AMT"), one of the largest law firms in Japan. Nakamura & Associates was established in November 2019 by Hiroko Nakamura, who is a member of AMT and a solicitor qualified in Hong Kong, England and Wales. She has been practicing at major law firms in Hong Kong for more than 20 years.

Nakamura & Associates provides extensive legal services to international and regional companies in Hong Kong and other regions as well as Japanese companies that expand their businesses

to Hong Kong, and will provide a full range of corporate legal services in consort with AMT's Tokyo and other offices. Nakamura & Associates together with AMT's offices will also continue to collaborate with their strong network of prestigious local law firms across the world, including Hong Kong.

Nakamura & Associates also act as the first point of contact for clients in Hong Kong who wish to expand their businesses into Japan.

Law Firm
amt-law.com



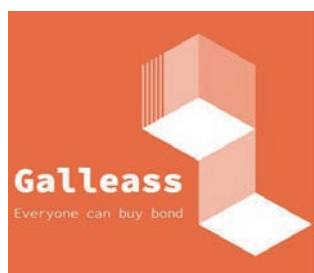
YUMEKIOUBOU
HONG KONG

Founded in Gion, Kyoto in 2002, **Yumekoubou Antique** is a specialist in Japanese lacquerware, ceramics, furniture, tea utensils and metalwork. The company recently expanded into Hong Kong by opening a venue in Hong Kong's Central. Overlooking the Victoria Harbour, the venue is decorated with the works of Japanese bamboo artist Tanabe Chikuunsai IV and brings the experience of ancient capital elegance and rhythm of peace to Hong Kong by offering Japanese tea and flower arrangement utensils. The venue

can also offer a platform for Japanese and Hong Kong cultural exchange and showcase of works from local and foreign artists.

Japanese Lacquerware, Ceramics, Furniture, Tea Utensils and Bamboo Craft
yumekoobou.com

■ Mainland China



Galleass Co Ltd strives to provide retail or non-institutional investors with low-entry barrier, one-stop solution that can access to the bond market directly, through its product - Enlightenment.

Through its innovative Artificial Intelligence (AI) powered platform, Enlightenment offers simpler, faster and more affordable transaction platform to customers to unlock the full spectrum of the yield from the global bond market - the yield which has been traditionally accessible to institutional investors only.

Founded by a team of experienced professionals specialising in fixed-income investment, Galleass envisions

the need to drive financial inclusion for anyone who has fixed income investment needs. Headquartered in Hong Kong, Galleass also has an office in Shanghai.

Financial Technology
credit-frontier.com.hk



Panda Remit was established in Hong Kong in 2018. Currently, the company holds the Hong Kong Money Service Operator (MSO) license. The company aims to create a better way to people in sending and receiving cross-border payments, driven by a simple goal - to simplify and enhance the lives of the people and the businesses by connecting them through smart cross-border payment technology.

Backed by some of the leading international venture capital funds with the visions of high-speed and low-cost global payments for all, the company is also in partnership with a globally renowned law firm to ensure full

compliance with all applicable laws and requirements in all jurisdictions that the company serves.

Panda Remit is fully mobilised and integrated within APP or WeChat for clients' easy access. In addition, the company is an international fund transfer company having capability to disburse funds in real-time for more than 500 banks in Mainland China at a fraction of the cost.

Remittance and Exchange Service
pandaremit.com



Rich Glory International Investment Limited focuses on providing short-term financial support to individuals and SMEs in times of need. Currently, the company serves Hong Kong market in collaboration with its agents in Hong Kong and Mainland China. The company started its FinTech business in 2018 with the platform Fund\$mart, which has the potential to bring investors and borrowers together in both retail and business sector to encounter their short term funding requirements.

Currently, the company is using Hong Kong as a launch pad for its business expansion in Asia market. The company has over 130 agents working under their

sourcing deals and a fund-source backed by solid investors and banking lines. The company also owns Money Lender License in Hong Kong in developing its FinTech business.

FinTech and CreditTech
fundsmart.com.hk



StartupCare Hong Kong is an InsurTech startup founded by The CareVoice and its shareholders based in Shanghai, offering tailored corporate health solutions to empower SMEs and startups in Hong Kong.

In partnership with an insurance company in Hong Kong, StartupCare Hong Kong provides tailor-made employee health benefits solutions with comprehensive health services and cost-effective medical plans for all ages and demographics, with access to a broad network of over 2,500 medical providers.

Combined with cutting-edge mobile health services, StartupCare helps businesses control budgets, and saves costs in unforeseen productivity loss. Ultimately, the company aspires to support founders and their teams on further growth for their businesses, without being held back by issues in well-being.

InsurTech
startupcare.com.hk

■ Singapore



China Trading Desk™ (CTD) is a new kind of marketing solution company focused on Mainland China advertising and Chinese travellers. The company provides accessible technology to run, monitor and report campaigns effectively and efficiently in Mainland China. With its propriety data solution - China Data Bank™, CTD is able to find the most accurate bespoke data for all Mainland China marketing needs. CTD not only focusses on technology solution, but also human solution to manage non-technical relationships to ensure

the company finds the right solutions or teams to help deliver effective campaigns in Mainland China.

Headquartered in Singapore, CTD also has offices in Hong Kong, Shanghai, Shenzhen and Guangzhou.

Digital Advertising and Marketing
www.chinatradingdesk.com



Lucence is a precision oncology company founded on a vision of a world without avoidable cancer deaths. The company develops advanced liquid biopsy blood tests that profile cancer non-invasively to achieve timely tailored treatment.

Headquartered in Singapore and California, with offices in Hong Kong and Suzhou, its clinical services are delivered worldwide through a US federal CLIA-licensed, CAP and ISO15189-accredited laboratory in Singapore. The company is looking forward to the opening of its second laboratory in California later 2020. Through its research collaborations with Hong Kong academic centres, and

its clinical services in Hong Kong, the company hopes to grow together with the Hong Kong community.

Its technology focuses on common cancers in Asia such as lung, breast, colon and liver cancers. Since cancer patients in Asia have special characteristics as compared to Western counterparts, its personalised diagnosis and monitoring can lead to better survival for Hong Kong cancer patients.

Biotechnology
lucence.com

Switzerland



Chappuis Halder & Co. (CH&Co) is an international management consulting firm dedicated to financial services. Its clients include banks, asset managers, insurance companies, trading firms and private equity houses.

Since its creation in 2009, this independent and privately-owned partnership with Swiss and French origin has expanded globally with nine offices and more than 200 professionals specialised in financial services, bringing together the right experts for any project.

Hong Kong is CH&Co's regional headquarters in Asia and home to more than half of its 40 consultants in Asia.

Hong Kong is the spearhead of CH&Co's augmented consulting practice in Asia bridging the gap between technology and business to support their global and local clients through their digital transformation journey.

FinTech Management Consulting
chappuishalder.com



SIBEX is a software developer company with its headquarters in Switzerland. The company is developing and distributing a peer-to-peer based architecture software to help financial institutional companies to handle, trade and settle

the high-volume of market transactions without the use of any third-party.

FinTech
sibex.io

■ Taiwan, China



Established in Hong Kong, **Eureka FinTech** aims to be a pioneer in providing innovative Anti-Money Laundering (AML) or Know Your Customer (KYC) and compliance solutions to financial institutions across Asia via its comprehensive financial services platform and bespoke consulting services. Its platform integrates big data, private data vendor databases and banks' internal data by utilising AI and graph technologies. With a focused, user-friendly and easy to access platform, it helps users including compliance officers and relationship managers analyse the potential risks

from business relationships and supply chains. As a startup in Hong Kong, the company aims to differentiate itself by providing services in a nimble and customised manner, such as providing cross border and multi-language services to clients across Asia.

*Compliance and Risk Management
Platform Solutions
eurekafintech.com*

■ The Netherlands



Eastwing Solutions provides software and services that help finance and other business users gain fast and easy access to Enterprise Resource Planning (ERP) data. Most ERPs in the market might be great for organising data, but the native reporting tools are far from flexible. This is where Eastwing Solutions can help.

With offices in Hong Kong, Eastwing works around Asia to make the lives of finance and other business users easier. If clients are extracting data into Excel because that is where they feel most comfortable, but are then doing lots of

manual work or need IT to create and amend reports, then they should talk to Eastwing. Its products help clients report faster, so more time can be spent on analysing the data and make better decisions.

*Software Sales and Promotion,
Implementation, Training and
Development Services
eastwing.solutions*

■ United Kingdom



Decoded is a training company dedicated to helping large organisations become more data-driven through education. Founded in London in 2011, the company has worked with thousands of businesses in over 100 different cities around the world, helping leaders to strategically adopt new technologies whilst enabling key talent to become equipped with data skills.

Decoded delivers two main programmes. The first one is Data Academy - a data analytics, on-the-job programme designed to create world-class professionally accredited data analytics specialists within

an organisation. Another one is Digital Leadership - a fast, hands-on programme designed to enhance the data literacy of senior leaders, managers and future talent.

Hong Kong acts as Decoded's regional headquarters and offers both programmes. It also has offices in Sydney, London, New York, Los Angeles and Amsterdam.

*Technology Education and Training
decoded.com*



IS Prime Hong Kong Limited is a full service multi-asset brokerage providing leveraged FX trading and execution, technology, and Prime of Prime (PoP) services to institutional professional investors, including banks, brokers and fund managers.

Recently granted a Type 3 Leveraged Foreign Exchange Trading licence by the Securities and Futures Commission, the firm is part of ISAM Capital Markets, which includes award-winning London-based FCA regulated FX and PoP brokerage, IS Prime Limited, and US-based risk management specialist, IS Risk Analytics Inc.

With office in Causeway Bay, IS Prime Hong Kong Limited provides its clients with customised pricing sourced from Tier one institutions, comprehensive front-to-back technology solutions and risk management services.

Financial Services - Foreign Exchange Trading

isprimefx.com



Moving Beans is disrupting the polluting coffee pod industry by creating high-quality and truly sustainable alternatives for the world's coffee drinkers. It uses novel materials and patented manufacturing methods to make its coffee pods and packaging from bamboo and coffee husk, which eliminate all plastic and aluminum used in traditional production.

The company has opened up a subsidiary in Hong Kong that will manage local sales and distribution for several countries in Asia. In the future, the company will establish production

sites and collaborate with numerous coffee roasters in Asia.

Its Hong Kong subsidiary will work closely with the Australian subsidiary. The company also plans on hiring people in sales, business development, marketing, and production in the near future.

Sustainable Coffee Capsules Business
movingbeans.hk



PacificGreen
Technologies Group

Pacific Green Technologies Group

(PGTG) provides sustainable CleanTech solutions to help mitigate climate warming, produce green energy, lower emissions and solve resource scarcity challenges.

Pacific Green Marine Technologies (PGMT) focusses on marine exhaust gas scrubbers. Its emission control technology is ground breaking and efficient. PGMT has seen dramatic growth over the past two years and now is one of the largest marine sector players.

PGTG Hong Kong office is an important strategic step towards further reinforcing its presence in Asia for

building out the marine sector and as an important milestone in South East Asia for desulphurisation, solar energy and desalinisation projects within the region. The company has the perfect combination to contribute significantly to the future expansion of clean energy and emissions reduction worldwide.

Maritime Technology
pacificgreen.tv



Founded in 2006, **Within International** creates world-class communications for global business leaders. Inventing in design and grounding their work on sharp thinking, while crafting an elegant client experience, its business operates across a variety of sectors that include law, property and construction, aviation, energy, finance, technology and telecoms.

Within International's high-profile communication projects thrive on a talented team of creatives and excellent advisors, with a strong understanding

of complex audiences and messages. The agency boasts an existing presence in both Europe, North America and the APAC region, supporting its clients with an integrated service offering that delivers on time-sensitive projects.

Strategic Communications
withininternational.com

■ United States



PORTIER

Portier enables hoteliers and third parties to action the world's richest traveller data via an ecosystem that is built around customised smartphones placed in hotel rooms.

While travellers benefit from full and localised access to the hotel and the local ecosystem from a single place, hoteliers and local businesses are empowered to provide a more tailor-made experience to travellers based on actual behavioral insights.

Today, the Portier ecosystem delivers such data precision that hoteliers see a revenue increase of up to 25 percent, while marketing campaigns run on

Portier's push messaging feature see industry-leading click-through rates of seven percent, within five minutes of submission.

Portier significantly creates a unique and more personalised travel experience.

Hospitality Technology
www.goportier.com



Remo is all about real human connection. Remo helps event organisers create digital face-to-face experiences by offering a virtual immersive space where virtual tables are available for people to "meet-up", have meaningful conversations, and develop connections just like in a real-life event and work environment. Remo is the next generation of online event and remote work 2.0 that virtually connects people online in the most natural and realistic way through real-time interactions.

Remo Holdings Limited has setup a regional headquarters in Hong Kong.

The company will further expand in Hong Kong, as well as Korea and Southeast Asia.

Next Generation Event and Remote Work Solutions
remo.co



Queue Associates Worldwide China

Limited, a Microsoft Dynamics Gold Certified Partner, is a full-service affiliate office for Queue Associates, Inc. that is based in Hong Kong.

Regarded as one of the most knowledgeable consultants in Asia, United States, United Kingdom and Germany, the award-winning Queue team is focused on providing Microsoft-based solutions to various sized organisations. These solutions include Microsoft Azure, Microsoft 365, Microsoft Office 365, Microsoft Dynamics 365 accounting and finance, project accounting, financial reporting, Enterprise Resource Planning (ERP), and Customer Relationship Management (CRM), including Microsoft Dynamics AX, NAV, SL, GP, Management Reporter, Azure, SQL and Power BI.

In 2019, Queue has invested over HK\$1 million and employs over 50 full time information technology, financial, and business application system professionals worldwide in offering a range of IT specialist services to support customers. Queue Associates will continue to expand the market in Asia.

Technology Service and Management Consulting

queueassoc.com.hk

STARK®

Founded and headquartered in 1938 in New York City, **STARK** was the first company to bring patterned luxury handmade carpet to America. From outfitting the White House in the '60s to creating the first custom-made floor coverings in the '70s, the STARK empire continued to prosper, growing from two showrooms to an internationally recognised luxury brand with its own US mill and manufacturing partnership worldwide, and 19 showrooms across North America, Europe and Asia.

Nowadays, STARK is a mecca of inspiration to clients demanding the highest quality, colouration and authenticity. It is one of the most sought-after home furnishing brands among the most prestigious clientele in the US and around the world. With the world's largest carpet design resource, unparalleled quality control

and service, STARK will continue to explore the world markets for new and innovative ideas, qualities, designs and effects.

With an office in Hong Kong and two showrooms in Mainland China, STARK aims to better serve the interior design community in Asia.

Luxury Residential, Hospitality Carpet and Rug Projects

starkcarpet.com



York Capital Management is a global event-driven alternative investment manager with equity and credit strategies in public and private markets. Founded in 1991, York has offices in New York, London, and Hong Kong with over 200 employees as of February 2020. While most of York's clients are institutions, York also manages the assets of private wealth management platforms, fund of funds, family offices, private banks and clients, and its own employees. York leverages its global platform to employ a multi-strategy, event-driven investment approach, which emphasises the fundamental analysis of industries and businesses.

York's Hong Kong office consists of a multi-lingual, multi-cultural team with multi-disciplinary knowledge and relationships across a wide range of industry sectors, geographies, business cycles and equity and debt markets.

Asset Management
yorkcapital.com



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