

Client Profiles

April 2023

Austria

recollect

recollect provides professional art collection management services in Hong Kong and the Southeast Asia region. Founded by internationally educated and experienced Dr Christina Bartosch in 2021 in Vienna, Austria, recollect moved to Hong Kong in July 2022 to capitalise on the city's dynamic and developing art scene. Working with private collectors and public institutions, the company's purpose is to both safeguard and increase the value of artworks and provide state-of-the-art care to the world's cultural heritage. As a trusted partner, recollect caters to all art world participants, providing a wide range

of services, from digital inventories, valuations and analysis, inspection and preventive conservation, to research, education and publications.

In view of the flourishing local art scene, recollect is dedicated to enhancing the professionalisation of the sector and advancing the required infrastructure to sustainably grow the art hub in Hong Kong.

Art Collection Management recollect-art.com

Canada



Givex (TSX: GIVX; OTCQX: GIVXF) is a global FinTech company providing merchants with customer engagement, loyalty, voucher, eWallet, point of sale and payment solutions, all in a single platform. The company collaborates with some of the world's largest brands, comprising approximately over 118,000 active locations in more than 100 countries. Givex is integrated to over 1,000 international technology partners to create a complete end-to-end solution that delivers powerful customer insights.

In 2009, Givex expanded its development and services in Hong Kong to provide direct sales and reseller programmes to businesses in Asia. To capture

opportunities in the Asian market, the company works directly with local merchants and relevant third parties to advance its platform and provide a robust local product.

Givex is a world-class leader in innovation and technology, and it continues to invest in new development, acquisitions, and integration to attract and support its clients worldwide.

Information and Communications
Technology
givex.com



Nuvei (Nasdaq: NVEI) (TSX: NVEI) is a Canadian FinTech company accelerating the business of clients around the world. Nuvei's modular, flexible and scalable technology allows leading companies to accept next-generation payments, offer all pay-out options and benefit from card issuing, banking, risk and fraud management services. Connecting businesses to their customers in more

than 200 markets, with local acquiring in over 45 markets, 150 currencies and more than 600 alternative payment methods, Nuvei provides the technology and insights for customers and partners to succeed locally and globally with one integration.

Payments nuvei.com



Votee is a Hong Kong-based artificial intelligence (AI) market research company, focusing on the use of AI and machine learning technologies. The solutions include business-to-consumer (B2C) market research, enterprise software development kits, social listening and tailor-made solutions for enterprises. Votee currently operates in major Asian cities including Hong Kong, Singapore, Indonesia, and the

Philippines, and provides services for more than 100 corporates, covering financial institutions, government departments, consumer product brands, NGOs and catering companies.

Information and Communications Technology votee.ai

France



Bistro Breton is a casual French restaurant, part of La Creperie Group, founded in 2007. With a focus on fish and seafood, mainly imported from Brittany, France, this newly opened restaurant offers a wonderful range of traditional dishes, prepared by talented French Chef Nicolas Drouglazet. Bistro Breton and La Creperie share the same goal: inviting customers' senses to travel to Brittany, and enabling them to enjoy their stay with its authentic recipes and beautiful decor where the

owner has paid great attention to details. Wherever you go: Shanghai, Hong Kong or Ho Chi Minh City, you will enjoy a unique experience and discover the charming restaurants with a soul.

Food and Beverage frenchfoodmatters.com



Carmin K is a boutique agency founded by Cristina Carranco, a sommelier and market specialist in the world of wines, food and beverages (F&B). The company aims to provide solutions for brands in the F&B and wine industry that plan to enter the dynamic market of Hong Kong.

Carmin K's strength is its capacity to create tailor-made experiences for its clients. Its services cover brand representation, sales calls, public relations, digital marketing, and the organisation of creative events.

A fresh and versatile vision is the DNA of Carmin K and is the reason why the company makes a difference in its clients' businesses.

Creative Events and Communication carmink.com



Established in 2016, **PaaSoo** has offices in France, Ireland, India, Indonesia, Japan, Mainland China, Hong Kong, Taiwan, China and the Philippines. Its powerful, agile and cost-effective cloud communication solutions enable clients to connect with end-users across the globe. A comprehensive selection of scalable, flexible and easy-to-use application programming interfaces (APIs) and applications, including

verification codes, notifications, alerts, and promotional offers, allows organisations of all sizes to use the power of cloud communications to grow their businesses and stay connected with customers.

Information and Communications
Technology
paasoo.com

Client Profiles

Germany

Lendary

Lendary Asia HK is a Hong Kong-Germany based alternative investment management holding group. Originating in Germany, the company offers alternative lending as an investment opportunity in the digital asset space with the core focus on margin lending. Lendary has its own developed automated margin lending solution, which optimises and manages the lending process on their clients' behalf and generates interest rate income

to its investors in a fully controlled environment. Lendary opened the Hong Kong office in 2020 with the goal to expand its business in Asia. Since the company's launch in 2019, it has achieved robust and steady returns, receiving recognitions from many clients. Currently, Lendary is planning to scale up its business and expand its operation in the Asia-Pacific region.

FinTech, InvestTech lendary.net

India



Elite Dining Ltd has started its business since 2009. In 2022, Aditya Gore made an investment to acquire 51 percent stake of the company. The company has already launched a retail online website, and plans to expand its business in the near future. Elite Dining offers competitive pricing and collaborates with premier logistics companies, providing seamless delivery in Hong Kong.

The vision of the company is being a

leading liquor distributor in Hong Kong catering to wholesale and retail trade. It also plans to expand its business to import and export trade. As Elite Dining grows, it plans to contribute to the Hong Kong economy by creating more job opportunities for the local community.

Liquor Distribution, Wholesale, eCommerce spiritznmore.com

Korea



Mijulim is a Hong Kong-based Korean alcoholic drink (wine and sake) cellar. It hand-picks lesser-known, premier Korean traditional drinks.

Each month, Mijulim selects three popular Korean traditional wines for customers in Hong Kong. Its online shop provides various products, including monthly highlight package, alcoholic drinks, and subscription package.

Mijulim aims to provide Korean alcoholic drinks with good value for money for the Hong Kong market. The company obtained alcohol expert licence in Korea, enabling it to select quality wine and reduce cost.

Also, the company sources each Korean traditional drink from different breweries that can help reduce various taxes.

The company is committed to enhancing Hong Kong customers' tasting experience and providing them with more Korean alcoholic drinks options. It is now cooperating with a courier for Hong Kong's domestic logistics and fulfilment operation. When customers purchase their products online, they will be able to receive their packages within two business days.

Food and Beverage meijiulam.com

Mainland China



Hansui Capital specialises in external asset management (EAM) and family office services in Hong Kong. As a licensed corporation, the company holds regulated activities Type 1 (dealing in securities), Type 4 (advising on securities) and Type 9 (asset management) licences issued by the Hong Kong Securities and Futures Commission.

The company aims to create noble, diversified and flexible private wealth

advisory and management services through its extensive network with leading financial institutions around the globe. Hansui Capital enables high-net-worth clients and their extended families to solve financial issues and effectively meet their needs for global asset allocation, family wealth management and high-end lifestyle.

Financial Services hansuicapital.com.hk





Limited is engaged in the business of decoration design and construction services. Its projects cover office premises, hotels and clubhouses, luxury apartments and branches of financial institutions. Over the past year, Sino Vision has undertaken the site selection, design, construction, and delivery of office projects for dozens of enterprises. The company also carries out residence renovation work for many entrepreneurs coming to Hong Kong. With a renowned design team, it assigns the most suitable designer to handle the project according to the characteristics and requirements

of each project. Sino Vision is committed to ensuring that its construction work meets the industry's high standards.

Sino Vision's philosophy is "on-time delivery, quality assurance and cost control". The company has been well received in the market

Decoration Design and Construction Services

www.sinovisionhk.com



Solomon JFZ (Asia) Holdings Limited

(CE No.: BIF175) is a licensed financial and securities firm regulated by the Securities and Futures Commission of Hong Kong (SFC). It currently holds a Type 1 Licence for dealing in securities, Type 4 Licence for advising on securities, Type 6 Licence for advising on corporate finance and Type 9 Licence for asset management. As a participant of the Hong Kong Stock Exchange, the company provides securities trading services, advising on securities and corporate finance, and asset management services.

Solomon JFZ operates a comprehensive digital financial services platform, which provides a range of one-stop investment services from round-the-clock account

registration to online trading, market insights and news, and online forums. Through a combination of exceptional user experience, low transaction fees, rapid processing times and competitive prices, it provides market-leading trading solutions that deliver maximum returns for investors.

The company is committed to providing secure, reliable and customer-focused services that leverage cutting-edge technology. By offering a best-in-class service for investors, it aims to become the online trading platform of choice among Chinese-speaking investors.

Securities and Asset Management hyzq.com.hk

New Zealand



Originating in New Zealand, **Education Perfect** has supported schools in
Hong Kong for over five years and has
a dedicated local team on the ground
to support users.

Developed by teachers with over a 10-year period, Education Perfect is an education platform that has already been used by over 1 million students and 50,000 teachers in over 3,000 schools across more than 50 countries, including leading international schools in Asia.

Education Perfect offers over 20,000 interactive lessons for all major subject areas – English, English as an additional

language (EAL), mathematics, science and world languages. The content is aligned with all top international curricula, including the International Baccalaureate (IB), United Kingdom National Curriculum and International General Certificate of Secondary Education (IGCSE). As well as providing high-quality content, the platform offers a world-class set of learning, revision, engagement and assessment tools.

Education

educationperfect.com

Client Profiles

Panama



Found in 2017, **Dosan Cargo** is an international logistics agency, offering freight forwarding, fulfilment and supply chain services in Hong Kong, the United States and Panama. With professional knowledge and alliances, the company provides worldwide services in a fast, agile and timely manner.

Dosan Cargo is committed to meeting customers' needs by optimising work processes and implementing best practices of the industry. It is able to serve clients in different locations at all times, and expedite the process of cargo shipments and transfers.

Logistics

dosancargo.com

Singapore



Established and headquartered in 2014 in Singapore, **Aleta Planet** is an award-winning global payments solution provider that simplifies online cross-border and multi-currency transactions safely, securely and efficiently. The company is a holistic payments technology provider of merchant acquisition, card issuance, remittance, and business-to-business (B2B) payments.

As a global payment facilitator that interconnects different payment options and types, Aleta Planet specialises in helping Chinese companies to scale up the global market. Its secure and internationally certified proprietary

platform connects businesses to the world's payment infrastructure through one application programming interface (API), enabling business growth, greater customer engagement and new revenue opportunities.

Hong Kong serves as an expansion of the cross-border money transfer business that Aleta Planet provides part of its licensed payment services. With its broad network of global offices in Australia, Dubai, Singapore and Malaysia, the company enables businesses to deposit local currencies in 39 countries or remit funds to 140 countries

Financial Institution – FinTech aletaplanet.com



Aspire Lifestyles (HK) Ltd. provides loyalty solutions and concierge services for the world's leading banking, insurance, card payments, and luxury goods clients with operations in Hong Kong. To support the growth in Hong Kong, Aspire Lifestyles (HK) progressively expands the Hong Kong office and its team (double-digit growth in employee number in Q1 2023). It is expected that the staff recruitment will continue in 2023 and beyond.

As the industry pioneer, Aspire Lifestyles takes pride in engaging clients' premium

customers by opening doors to high-touch personalised service, a wealth of exclusive privilege and access to unparalleled experiences, delivering extraordinary results at all times.

With vast network, robust digital platforms, and an unmatched degree of partnerships, Aspire Lifestyles continues to help world's leading brands to shape the future of customer engagement and relationship management strategies.

Luxury Lifestyle Concierge Services aspirelifestyles.com



Established by Singapore finexis Group in Hong Kong in 2010, **finexis advisory (HK) Limited** is a pioneer in the wealth management industry in Asia spanning large financial centres of Singapore and Hong Kong. The company aims to provide long-term and stable cooperation for its partners with a neutral, objective, and original position.

finexis holds Singapore wealth advisor, Singapore capital markets services (CMS) asset management licence and Hong Kong insurance broker licence at the same time. As Hong Kong is an important international financial centre connecting the Asian market and Mainland China

market, the company plans to establish in-depth cooperation with more partners in Mainland China and Southeast Asia through this hub.

The company's partners includes well-known asset management companies, financial advisory firms, private banks, trusts and family offices, which have deep experience and high reputation in the industry. With years of experience and practice in the financial field, finexis' professional team creates cross-regional and cross-platform services for its partners.

Wealth Management finexis.com.hk

United Kingdom



Butler is a residential enhancement experience platform that seeks to improve traditional residential practices, a long-established pen and paper industry, and build the future of living experience.

Reshaping both digital and physical experiences, Butler provides a combination of cloud-based technology for its property partners and gamechanging concierge experiences for its end-users. It also offers environmental, social and governance (ESG)-related services to them.

At the intersection of real estate, technology and hospitality, Butler's smart-tech services go beyond the last mile. to the last metre.

The company's offerings cater to property developers, property sales, property managements, property landlords, property funds and residents. Moreover, it can help add values for both residential and commercial assets.

Butler's current major partners include well-known property developers, and more

Real Estate, Technology, Hospitality butlerasia.com



LoopMe is a leading mobile advertising platform that leverages artificial intelligence (AI) to optimise media delivery in real time and deliver outstanding video campaigns. It drives measurable uplift for business outcomes and more effective advertising across online and offline marketing goals, including brand lift, purchase intent, consideration, foot traffic and sales.

Headquartered in the United Kingdom, the company has global offices across New York, Boston, Atlanta, Chicago, Detroit, San Francisco, Los Angeles, Toronto, Singapore, Sydney, Tokyo, Dnipro, Krakow and Hong Kong.
LoopMe won a number of awards
including the "Best Mobile Marketing
Platform" at the Digiday Technology
Awards, a Silver award in the Media
Performance category at the Media
Specialist Association Awards, and a
winner in the Digital – Audience Planning
category at the Marketing Awards in
Mainland China. It is a member of the
Interactive Advertising Bureau Hong
Kong.

Advertising Technology loopme.com

PHILLIPS 宮藝斯

Phillips is a leading global auction house with dedicated expertise in the areas of 20th century and contemporary art, design, photographs, editions, watches, and jewellery. In its eighth year in Asia, Phillips enters into a new era in the region with a spectacular new headquarters in the West Kowloon Cultural District Authority (WKCDA) Tower in Hong Kong, which spans over 52,000 square feet across a total of six floors. The new space opens for business in phases beginning in mid-March 2023. The state-of-the-art galleries and saleroom on the ground floor and first floor open with the exhibition of 20th century and

contemporary art, watches and jewellery from mid-March to early-April 2023, leading up to auctions spanning from March to May in 2023. Phillips will be the first international auction house in Hong Kong to establish its own permanent salerooms, which are of exceptional quality.

Auction House phillips.com

United States



Bluwhale Limited and its United States parent company specialise in artificial intelligence (AI) personalisation and content analytics. It leverages user targeting and recommendations to boost user experience for computer-vision related hardware applications, user engagement and conversions for media and content platforms, non-fungible token (NFT) marketplaces and other

video-analytics related applications in spaces such as retail and buildings.

Information and Communications
Technology
bluwhale.com

DGBY Advisors

Operated in Hong Kong, Shanghai, San Francisco and London, **DGBY Advisors LLC** is optimistic about Hong Kong's capital market. The company integrates environmental, social and governance (ESG) across its investment solutions and actively engages with clients in order to help them achieve their impact investing goals.

DGBY provides data-driven, professional advisory services for corporate clients, small and medium enterprises (SMEs), multinational financial service firms and family foundations that seek to connect their values with investments. The company specialises in capital raisings for high-growth industry segments and provides ESG advisory, technology integration services and go-to-market advisory.

The company's services include financial advisory, primary and secondary market fund raising ranging from seed funding to IPO, from private placement to joint venture and overseas investment. With professional knowledge and rich resources, DGBY will quantify the sustainability risks and impacts of assets that the company advises their clients to invest in and will also translate values and mission into an actionable investment strategy.

Business and Professional Services dgbyadvisors.com



Jia Finance is a Hong Kong-based
FinTech startup with its parent company
in the United States. The company
provides mortgages to non-resident
foreigners purchasing residential real
estate in the United States with a digital
and client-centric approach. Unlike other
lenders, it takes an asset-based approach
to underwriting and uses the latest data
analysis technology, artificial intelligence
(AI) and identity verification to quickly
make underwriting decisions.

Jia's initial focus is to target buyers from Asia who are the key drivers of non-resident real estate purchasers in the United States. The company is using a digital approach to shorten the process to only 30 days.

Hong Kong is the company's management headquarters. It plans to expand its technical team focused on data analysis, AI and blockchain in Hong Kong.

FinTech jiafinance.com



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